

Customer Information Sheet

ID : 90744 Old CIS No : CIS Date : 03-04-2018		Company IBM	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Sashidhar Plot no:- 144, H.no:- 42-332, Maruthi Nagar, Dr.A.S.Rao Nagar, Ecil, Hyderabad -500062.		Designation	Program Manager
		Home Phone	8465804044
		Work Phone	
		Mobile	9703986916
		Fax	
		Email	shashiz.email@yahoo.com
For Project Vista Homes	Projects Visited Sai mithri, Vista Homes	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Gold and Insurances
Housing Loan Required No	Amount Required Nil	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name No
Customer Requirement 3BHK	Home Town	Other Info	Decesion Makers His family members
Company Address Gachibowli		Company Details	
Smart Text			
Customer working for IBM and his kids Studying in Oak Valleys International School. Interested in 3bhk Booking taken for F -302.			
Customer Query			
Need some internal changes			
Customer Special Requirments			
Gated community Project near to Schools.			
Remarks			
His kids studying in Oak valleys International School, Interested to taken property near to School.			
Call/Entry Date	Call Details		
03-04-2018	Call Made By : Call Type : NA		
03-04-2018	OutCome Of Call : Next Call Date : 04-04-2018		
	Target Of Call : first call detail to be entered		
03-04-2018	Call Made By : R Rani Call Type : Site Visit		
03-04-2018	OutCome Of Call : Interested in 2bhk Next Call Date : 04-04-2018		
	Target Of Call : For his opinion		
04-04-2018	Call Made By : R Rani Call Type : Site Visit		
04-04-2018	OutCome Of Call : Visited the site once again with wife , Interested in 3bhk F -302 Next Call Date : 05-04-2018		
	Target Of Call : To fix an appointment with manager.		
05-04-2018	Call Made By : R Rani Call Type : Site Visit		
05-04-2018	OutCome Of Call : Booking taken for F -302 Next Call Date : 05-04-2018		
	Target Of Call : Sale Closed		