

Customer Information Sheet

ID : 93941 Old CIS No : CIS Date : 28-11-2018		Company G.V.K. Bio - Science	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address		Designation Senior Research Associate	
Pavani / Posiyya Mayflower Park		Home Phone	
		Work Phone 9059287576	
		Mobile 9010112170	
		Fax	
		Email posinama123@gmail.com	
For Project	Projects Visited	Projects Liked	Interested In
Vista Homes	Vista Homes and other properties	Vista Homes	2bhk
Enquiry Source	Enquiry Type	Lead Status	Prospect Status
Email / Website	Phone Call	SaleClosed	Excellent
Brochure Sent	Executive Meet Customer	Visiting Card	Customer Visit Site
Yes	Yes	No	Yes
Company Type	Spouse Company	Purpose	Investment Details
	Private employee	Self Use	Gold and Insurances
Housing Loan Required	Amount Required	Pre-sanctioned Obtained	Referred To Bank
No		No	No
Discount Expected	Discount Offered	Site Visit With	Bank Name
		Family	HDFC Bank
Customer Requirement	Home Town	Other Info	Decision Makers
2BHK			His family members
Company Address		Company Details	
Nacharam		GVK BIO, a leading Contract Research & Development Organization - CRDO that services the global Biop	
Smart Text			
Customer working for GVK - Bio Looking for 2bhk, Interested in E -403 & E -406, Booking taken for E -403			
Customer Query			
Need some internal changes			
Customer Special Requirements			
Gated community Project.			
Remarks			
Interested in 2bhk			
Call/Entry Date	Call Details		
11-2018	Call Made By :		
28-11-2018	OutCome Of Call :		
	Next Call Date : 29-11-2018		
	Target Of Call : first call detail to be entered		
28-11-2018	Call Made By : R Rani		
28-11-2018	OutCome Of Call : Looking for 2bhk, Going to visit the site today evening		
	Next Call Date : 28-11-2018		
	Target Of Call : Reminder call for site visit today evening		
28-11-2018	Call Made By : R Rani		
28-11-2018	OutCome Of Call : Visited the site with his family interested in 2bhk E -406		
	Next Call Date : 29-11-2018		
	Target Of Call : For his opinion		
29-11-2018	Call Made By : R Rani		
28-11-2018	OutCome Of Call : Interested in E -406, Excepting discount		
	Next Call Date : 30-11-2018		
	Target Of Call : To fix an appointment with manager.		
30-11-2018	Call Made By : R Rani		
30-11-2018	OutCome Of Call : Interested in E -406, Excepting discount		
	Next Call Date : 01-12-2018		
	Target Of Call : Waiting for approval		
01-12-2018	Call Made By : R Rani		
01-12-2018	OutCome Of Call : Tomorrow coming for final decision		
	Next Call Date : 02-12-2018		