

Customer Information Sheet

ID : 88250 Old CIS No : CIS Date : 02-11-2017		Company		CRFF
Prepared By : Sunitha / Assigned To : Sunitha / Reassigned To : Vasundhara		Business		
Customer Name And Address Shri Chani Ram Arya Keshogiri Chandrayagutta, Hyderabad		Designation		
		Home Phone		
		Work Phone		
		Mobile		7042983091
		Fax		
		Email		crarya25@gmail.com
For Project Bloomdale	Projects Visited	Projects Liked	Interested In	
Enquiry Source Email / Website	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes	
Company Type -	Spouce Company	Purpose -	Investment Details	
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No	
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name	
Customer Requirment -	Home Town	Other Info	Decesion Makers	
Company Address		Company Details		
Smart Text				
customer is looking for villas intersted for KNM&VOC once he will visit voc then he will final . Booked Villa no. 196				
Customer Query				
Customer Special Requirments				
Remarks				
customer has given cheque dt:11-12-2017 monday for voc east facing villa he has final villa no 196 type D1 -114sqyds 1585sft. Ref to Vasundhara booking form has not yet done.				

Call/Entry
Date

Call Details

02-11-2017	Call Made By :	Call Type : NA
02-11-2017	OutCome Of Call :	
	Next Call Date : 03-11-2017	
	Target Of Call : first call detail to be entered	
03-11-2017	Call Made By : Sunitha	Call Type : Phone
20-11-2017	OutCome Of Call : customer is out of station he interested in VOC he will back 1st week of dec 2017	
	Next Call Date : 01-12-2017	
	Target Of Call : Waiting for customer final decision.	
20-11-2017	Call Made By : Sunitha	Call Type : Phone
20-11-2017	OutCome Of Call : customer has visited VOC&NE also he take decsion 1st week of dec2017	
	Next Call Date : 01-12-2017	
	Target Of Call : Waiting for customer final decision.	
06-12-2017	Call Made By : Sunitha	Call Type : Phone
06-12-2017	OutCome Of Call : customer is interested for voc he going final villa	
	Next Call Date : 09-12-2017	
	Target Of Call : Waiting for customer final decision.	
11-12-2017	Call Made By : Sunitha	Call Type : Phone
11-12-2017	OutCome Of Call : customer has given cheque for voc he has not yet final villa .	
	Next Call Date : 12-12-2017	