

Customer Profile Info
Personal Details

| | | | |
|----------------------------|-------------------------|--------------------|---------------------------|
| Title | First Name | Last Name | Customer Full Name |
| MR | Santhosh Kumar | Rudra | Santhosh Kumar Rudra |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date |
| | Married | 7107 | 17 Jan 2021 |
| Spouse Title | First Name | Last Name | Spouse Full Name |
| DOB Spouse | Anniversary Date | | |

Status And Assignment Details

| | | | |
|------------------------------|----------------------------|----------------------------|--------------------------------|
| Customer Status | Lead Status | Prospect Status | Contact Type |
| Lead | Active | Good | Phone Call |
| Source of Enquiry | Brochure Sent/Given | Visit Card Obtained | Executive Meet Customer |
| Paper Insert | Yes | yes | yes |
| Customer Visited Site | Smart Summary | Prepared By | Assigned To |
| yes | Interested in 222 flat | Suresh M | Suresh M |
| Re Assigned To | Remarks | | |
| Suresh M | 222 flat interested | | |

Occupation Details

| | | | | |
|---------------------------------------|---------------------|---------------------|--------------------|------------------------|
| Business/Occupation Profession | Company Type | Company Name | Designation | Company Address |
| Manager | Corp(>200cr) | | | |

Communication Details

| | | | |
|--------------------------|--------------------------|------------------------------|-----------------------|
| Address | Code | Primary Mobile Number | Email |
| Work Phone Number | Home Phone Number | Alt mobile Number | Other |
| SNo | Address Type | Address Line 1 | Address Line 2 |
| No Entries | | | |
| | | City | State |
| | | Country | Pincode |
| | | Phone Number | Primary |
| SNo | Phone Type | Code | Primary |
| No Entries | | | |

| SNo | Email Type | Email Address | Primary |
|------------|------------|---------------|---------|
| No Entries | | | |

Project Investment & Interest Details

| Purpose | Investment Dtls | Site Visited With | Customer Requirement |
|-------------------|-----------------|----------------------|----------------------|
| Self Use | | Family | |
| Projects Visited | Projects Liked | Projects Interested | Discount Expected |
| Discount Offered | Querries | Special Requirements | Home Town |
| Other Information | Decision Makers | | |
| Project Name | Block Name | Unit No | Liked |
| No Entries | | | |

Customer Calls

| Made By | Type Of Call | Call Date | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|----------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Suresh M | | 17 Jan 2021 | Other | 18 Jan 2021 | 09:30:00 | Other | Yes |

*** The End ***