



Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Pradeep	Mashetti	Pradeep Mashetti
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
27 May 1993	Single	6676	31 Dec 2020

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer is looking for flat or Villa	Anitha	Anitha
Re Assigned To	Remarks		
Anitha	Booked villa no.108		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Bussiness				

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Boduppal			HYD	TG	ind		Yes
SNo		Phone Type		Code		Phone Number			Primary
1	Mobile				9177718773			Yes	
1	Work				9000804041			Yes	
SNo		Email Type		Email Address			Primary		
1	Work			mashetty.pradeep5@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Self Use				Family			3 BHK - Villa			
Projects Visited			Projects Liked		Projects Interested		Discount Expected			
Discount Offered			Queries		Special Requirements		Home Town			
Other Information			Decision Makers							
			family							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Silver Oak Villas III	III	108					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anitha		31 Dec 2020	Other	01 Jan 2021	09:30:00	Other	Yes
Anitha	Phone	05 Jan 2021	Customer did not picked up the phone	08 Jan 2021	16:30:00	Waiting for customer final decision.	Yes
Anitha	Phone	09 Jan 2021	Customer interested in flat/vill no. and asking for discount for	11 Jan 2021	12:30:00	To fix an appointment with manager.	Yes
Anitha	Phone	12 Jan 2021	Other	15 Jan 2021	05:30:00	To fix an appointment with manager.	Yes

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Silver Oak Villas III	III	108	27 Jan 2021	New Booking

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Silver Oak Villas III	III - 108	2040	161.00	Pradeep Mashetti
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
9,100,000	0	9,100,000	25,000	9,075,000

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	
Parking	First Payment Date	Booking After OC	OC Date
		No	
Owner Category	Owned By		
Builder	Modi Housing Pvt Ltd.		

Tax Info					
Value Of Sale Deed	Value Of Agreement Of Construction	Land Development Charges	Other Taxable Amounts		
5,324,000	3,776,000		0		0
Other Non-Taxable Amounts	GST Amount	VAT Amount	Service Tax Amount		
0	0		0		0
Registration Charges	Maintenance charges From	Others	Sale Deed Date (D/Y/M)		
0		0			
Date Of Possession	Agreement Of Sale Date				

Housing Loan Info

Is Housing Loan Required	No
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Customer Payment Terms

Payment Type	Installment Date	Description	Amount	Due Amount	Status	Towards
Payment Terms	15 Jan 2021	Booking Amount	25,000		Paid	Sale Deed
Payment Terms	31 Jan 2021	1st installment	200,000	200,000	Unpaid	Sale Deed
Payment Terms	17 Feb 2021	2nd Installment	1,000,000	1,000,000	Unpaid	Sale Deed
Payment Terms	30 Jun 2021	3rd installment	4,099,000	4,099,000	Unpaid	Sale Deed
Payment Terms	31 Oct 2021	4th Installment	1,092,000	1,092,000	Unpaid	Agreement of Construction
Payment Terms	31 Dec 2021	5th Installment	1,092,000	1,092,000	Unpaid	Agreement of Construction
Payment Terms	28 Feb 2022	6th Installment	1,392,000	1,392,000	Unpaid	Agreement of Construction
Payment Terms	30 Apr 2022	On completion	200,000	200,000	Unpaid	Agreement of Construction
Total Amount			9,100,000	9,075,000		

Customer Receipts

Receipt Type	Receipt Num	Receipt Date	Description	Amount	Paid Date	Cheque No	Cheque Cleared
payment_terms	101072	19 Jan 2021	Amount Received	25,000	19 Jan 2021	000013	Yes

Customer Remarks

Remarks By	Remarks Date	Remarks
Swathi K	27 Jan 2021	PPT NO:-141 1) Reg stampduty & GST charges are Extra 2) Corpus fund Rs.50000 Extra

Customer Document Details

SNo	Document Name	Remarks	Last Update Date	Document Name
1	Booking form	111 - 108-Booking form		

SNo	Document Name	Remarks	Last Update Date	Document Name
2	Booking declaration form	III - 108-Booking declaration form		
3	CIS copy	III - 108-CIS copy		
4	Aadhar Cards	III - 108-Aadhar Cards		
5	Pan Cards	III - 108-Pan Cards		
6	Letter of confirmation(special offer)	III - 108-Letter of confirmation(special offer)		
7	Agreement of sale authorisation form	III - 108-Agreement of sale authorisation form		
8	Agreement of sale	III - 108-Agreement of sale		
9	Signed carpet area plan	III - 108-Signed carpet area plan		
10	Housing loan sanction letter	III - 108-Housing loan sanction letter		
11	Housing loan documents	III - 108-Housing loan documents		
12	Tripartite agreement	III - 108-Tripartite agreement		
13	Additions & alterations signed copy	III - 108-Additions & alterations signed copy		
14	Sale deed authorisation form	III - 108-Sale deed authorisation form		
15	Copy of sale deed	III - 108-Copy of sale deed		
16	Copy of construction agreement	III - 108-Copy of construction agreement		
17	Possession authorisation form	III - 108-Possession authorisation form		
18	Possession letter	III - 108-Possession letter		
19	No due certificate	III - 108-No due certificate		
20	Membership authorisation form	III - 108-Membership authorisation form		
21	Undertaking on possession	III - 108-Undertaking on possession		
22	Car parking allotment letter	III - 108-Car parking allotment letter		
23	QC stage III inspection report	III - 108-QC stage III inspection report		
24	Customer complaints	III - 108-Customer complaints		
25	Notices sent	III - 108-Notices sent		
26	Correspondences/ Emails	III - 108-Correspondences/ Emails		
27	Invoices	III - 108-Invoices		
28	Others	III - 108-Others		
29	Old buyer info data	III - 108-Old buyer info data		
30	Monthly maintenance records	III - 108-Monthly maintenance records		
31	Association related documents	III - 108-Association related documents		
32	Case related documents	III - 108-Case related documents		
33	Other1	III - 108-Other1		
34	Other2	III - 108-Other2		
35	Other3	III - 108-Other3		

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