

Customer Information Sheet

ID: 93372		Old CIS No :		CIS Date : 26-10-2018		Company	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet				Business			
Customer Name And Address Pallavi Sr. / Sandhya Ravinder Dalaya New Bowempally				Designation			
				Home Phone			
				Work Phone			
				Mobile		9949000484	
				Fax			
				Email		sandhyadalaya@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In	
Vista Homes							
Enquiry Source		Enquiry Type		Lead Status		Prospect Status	
Classified Ad		Phone Call		SaleClosed		Excellent	
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site	
Yes		Yes		No		Yes	
Company Type		Spouse Company		Purpose		Investment Details	
				-			
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank	
No				No		No	
Discount Expected		Discount Offered		Site Visit With		Bank Name	
				Not Visited			
Customer Requirement		Home Town		Other Info		Decision Makers	
Company Address				Company Details			

Smart Text

Booked E-205

Customer Query

Customer Special Requirements

Remarks

Daughter staying in New Jersey. 50% planning with self funding and balance want to go with Loan. Wife is working as teacher in Pallavi Model School.

Call/Entry Date	Call Details	
5-10-2018	Call Made By :	Call Type : NA
5-10-2018	OutCome Of Call :	
	Next Call Date : 27-10-2018	
	Target Of Call : first call detail to be entered	
7-10-2018	Call Made By : Sanjeet	Call Type : Phone
5-10-2018	OutCome Of Call : Planning to come for SV on sunday 28th Oct.	
	Next Call Date : 28-10-2018	
	Target Of Call : Looking for 2bhk flat in 1 yrs time - suggested F-005	
10-10-2018	Call Made By : Sanjeet	Call Type : Phone
10-10-2018	OutCome Of Call : Looking for 2bhk flat and planning to come next sunday	
	Next Call Date : 04-11-2018	
	Target Of Call : coming on 4th nov to check the project and finalise	
5-11-2018	Call Made By : Sanjeet	Call Type : Phone
4-11-2018	OutCome Of Call : visited the project and said he will speak to his daughter and get back to us.	
	Next Call Date : 06-11-2018	
	Target Of Call : contact for updates	
3-11-2018	Call Made By : Sanjeet	Call Type : Phone
3-11-2018	OutCome Of Call : visited site and planning to book E-205	
	Next Call Date : 22-11-2018	
	Target Of Call : said he will speak to his wife and daughter before concluding the sale	
3-11-2018	Call Made By : Sanjeet	Call Type : Phone
7-11-2018	OutCome Of Call : Cheque received for E-205 booking form will be signed by 30 dec, he is out of station.	
	Next Call Date : 30-11-2018	
	Target Of Call : contact for updates	
7-12-2018	Call Made By : Sanjeet	Call Type : Phone