

Customer Information Sheet

ID : 92536 Old CIS No : CIS Date : 29-07-2018		Company AEES, NFC	
Prepared By : R Rani / Assigned To : R Rani / Reassigned To : R Rani		Business	
Customer Name And Address Brahma Chary Flat no:- 302, Vaishnavi, Kushiguda		Designation Leturer	
		Home Phone	
		Work Phone 9381316055	
		Mobile 7874352130	
		Fax	
		Email sreeramjubrahmachary@gmail.com	
For Project Vista Homes	Projects Visited Vista Homes and other properties	Projects Liked Vista Homes	Interested In 3bhk
Enquiry Source Hoarding board	Enquiry Type Site Visit	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer No	Visiting Card No	Customer Visit Site No
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Insurances
Housing Loan Required Yes	Amount Required 32 lacs	Pre-sanctioned Obtained No	Reffered To Bank Yes
Discount Expected	Discount Offered	Site Visit With Family	Bank Name SBI Bank
Customer Requirment 3BHK	Home Town	Other Info	Decesion Makers His family members
Company Address Ecil		Company Details Atomic Energy Education Society was set up to provide quality education to the children of the emplo	
Smart Text			
Interested in 3bhk. Booking taken for E-301.			
Customer Query			
Customer Special Requirments			
Gated community near to Ecil			
Remarks			
Interested in 3bhk.			

Call/Entry Date	Call Details	
07-2018	Call Made By :	Call Type : NA
29-2018	OutCome Of Call :	
	Next Call Date : 30-07-2018	
	Target Of Call : first call detail to be entered	
30-07-2018	Call Made By : R Rani	Call Type : EMail
30-07-2018	OutCome Of Call : Mail sent to the customer	
	Next Call Date : 31-07-2018	
	Target Of Call : Send additional details to customer	
31-07-2018	Call Made By : R Rani	Call Type : Phone
31-07-2018	OutCome Of Call : He will call back us	
	Next Call Date : 02-08-2018	
	Target Of Call : Reminder call	
03-08-2018	Call Made By : R Rani	Call Type : Phone
03-08-2018	OutCome Of Call : If interested he will only call back us	
	Next Call Date : 03-08-2018	
	Target Of Call : Dormant	
02-10-2018	Call Made By : R Rani	Call Type : Site Visit
02-10-2018	OutCome Of Call : Visited the site with his brother interested in 3bhk	
	Next Call Date : 03-10-2018	
	Target Of Call : For his final decision	
03-10-2018	Call Made By : R Rani	Call Type : Site Visit
03-10-2018	OutCome Of Call : Booking taken for E- 301	
	Next Call Date : 03-10-2018	