

Customer Information Sheet

ID : 94011 Old CIS No : CIS Date : 04-12-2018		Company Bank Muscat	
Prepared By : Mushtaq / Assigned To : Mushtaq / Reassigned To : Mushtaq		Business Banking	
Customer Name And Address M B S Gopal Naidu Sultanate Of Oman		Designation Procurement Manager	
		Home Phone	
		Work Phone	
		Mobile 9966017812/96824768002	
		Fax	
		Email mbsgopalnaidu@yahoo.com	
For Project Mayflower Platinum	Projects Visited	Projects Liked	Interested In
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Good
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Customer has re booked an apartment in B Block 304. Dated 08-06-2020			
Customer Query			
Customer Special Requirments			
Remarks			
Customer is interested in 3BHK Flat will get back in couple of days with confirmation. Looking for some relaxations in the time of payment. Customer is an existing customer of MFG A 304 and owns a villa in SOB Phase III of 1900 sft. gopalnaidu@bankmuscat.com Customer has booked an apartment in A block 106 MPL. Dated 29-12-2018. Customer has booked an apartment in MPL A 106. Dated 03/04/2019. Customer booked an apartment in B 304. customer has cancelled the flat with financial & health problems. Customer has re booked an apartment in B Block 304.			
Call/Entry Date	Call Details		
04-12-2018	Call Made By : Call Type : NA		
04-12-2018	OutCome Of Call : Next Call Date : 05-12-2018 Target Of Call : first call detail to be entered		
08-12-2018	Call Made By : Mushtaq Call Type : Phone		
07-12-2018	OutCome Of Call : Customer will update before leaving India in a week. Next Call Date : 13-12-2018 Target Of Call : Call back customer to provide further details		
19-12-2018	Call Made By : Mushtaq Call Type : Phone		
18-12-2018	OutCome Of Call : Customer is in muscat interested in 3BHK Flat will get back on Thursday. Next Call Date : 21-12-2018 Target Of Call : Send additional details to customers		

29-12-2018 Call Made By : Mushtaq Call Type : Phone

28-12-2018 OutCome Of Call : Customer has sent cheques from Muscat finalised A 106.

Next Call Date : 30-12-2018

Target Of Call : Waiting for the cheques to come at the site will finalised.

10-06-2020 Call Made By : Mushtaq Call Type : Phone

10-06-2020 OutCome Of Call : Customer is interested in 3BHK flat of 1800 sft following up with negotiations.

Next Call Date : 12-06-2020

Target Of Call : Customer is about to finalise the flat in B block 304.
