

Customer Information Sheet

ID : 96693 Old CIS No : CIS Date : 12-10-2019		Company Infosys	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Chandra Shekar Germany.		Designation	Team Leader
		Home Phone	
		Work Phone	
		Mobile	9052088849
		Fax	
		Email	chandrashekar.sircilla@gmail.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-305 (1800 sft)
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies, Independent house and other.
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name SBI
Customer Requirment 3BHK	Home Town Hyderabad	Other Info Looking property in gated community near to St. Johnson Grammar School.	Decesion Makers Family
Company Address Germany		Company Details Software	
Smart Text			
Budget 70 lakhs for 3bhk flat. Want some time to discuss with his family. Selected B-305 and looking for best discount. Negotiation done and cheque collected for B-305 (1800 sft).			
Customer Query			
About drinking water facility?			
Customer Special Requirments			
Remarks			
Budget 70 lakhs for 3bhk flat. Want some time to discuss with his family. Selected B-305 and looking for best discount. Negotiation done and cheque collected for B-305 (1800 sft).			
Call/Entry Date	Call Details		
12-10-2019	Call Made By :		Call Type : NA
12-10-2019	OutCome Of Call :		
	Next Call Date : 13-10-2019		
	Target Of Call : first call detail to be entered		
12-10-2019	Call Made By : Naveena		Call Type : Site Visit
12-10-2019	OutCome Of Call : Interested in B-305 and coming with his family for negotiation.		
	Next Call Date : 14-10-2019		
	Target Of Call : Coming for negotiation of B-305.		
15-10-2019	Call Made By : Naveena		Call Type : Site Visit
14-10-2019	OutCome Of Call : Looking for best discount for B-305.		
	Next Call Date : 15-10-2019		
	Target Of Call : Negotiation done and cheque collected for B-305 (1800 sft).		