

Customer Information Sheet

ID : 96691 Old CIS No : CIS Date : 12-10-2019		Company UNISYS	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Shiva Warasiguda, Hyderabad.		Designation	Team Leader
		Home Phone	
		Work Phone	
		Mobile	9052088849
		Fax	
		Email	sraj.sircilla@gmail.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-405 (1800 sft)
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies, Independent house and other.
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirement 3BHK	Home Town Hyderabad	Other Info His children studying at St. Johnson Grammar School.	Decesion Makers Family
Company Address Gachibowli		Company Details Software	
Smart Text			
Budget 60 lakhs for 3bkh (2 flats) 1500 sft below 5th floor. Convinced for 1800 sft, customer selected B-405 and looking for best discount. Appointment fixed for negotiation of B-405. Negotiation done and cheque collected for B-405.			
Customer Query			
About monthly maintenance charges?			
Customer Special Requirments			
Remarks			
Budget 60 lakhs for 3bkh (2 flats) 1500 sft below 5th floor. Convinced for 1800 sft, customer selected B-405 and looking for best discount. Appointment fixed for negotiation of B-405. Negotiation done and cheque collected for B-405.			
Call/Entry Date	Call Details		
12-10-2019	Call Made By :		Call Type : NA
12-10-2019	OutCome Of Call :		
	Next Call Date : 13-10-2019		
	Target Of Call : first call detail to be entered		
12-10-2019	Call Made By : Naveena		Call Type : Site Visit
12-10-2019	OutCome Of Call : Selected B-405 and looking for best discount.		
	Next Call Date : 14-10-2019		
	Target Of Call : Appointment fixed for negotiation of B-405.		
15-10-2019	Call Made By : Naveena		Call Type : Site Visit
14-10-2019	OutCome Of Call : Looking for best discount.		
	Next Call Date : 15-10-2019		
	Target Of Call : Negotiation done and cheque collected for B-405 (1800 sft). Sale closed.		