

Customer Information Sheet

ID : 96344 Old CIS No : CIS Date : 08-09-2019		Company Private	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Sireesha/Madhava Rao Nacharam, Hyderabad.		Designation Advocate	
		Home Phone	
		Work Phone	
		Mobile 9885150534/9704794066	
		Fax	
		Email sirirani2171@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-501 (1500 sft)
Enquiry Source Hoarding board	Enquiry Type Phone Call	Lead Status Active	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Other	Spouse Company Software engineer	Purpose Self Use	Investment Details Insurance Policies and other
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirement 3BHK	Home Town Hyderabad	Other Info Looking property near to her relatives place Nacharam.	Decesion Makers Family
Company Address Hyderabad		Company Details Advocate	
Smart Text			
Cis. updation was delayed due to CRM portal problem. Budget 60 lakhs for 3bhk 1500 sft in B-block. Looking property for her son who is an engineering student. Selected B-501 and asking for best discount, because his sister's are also interested to bu			
Customer Query			
Any special discount for bulk bookings?			
Customer Special Requirments			
Looking 3bhk flat from 1st-5th floor.			
Remarks			
Cis. updation was delayed due to CRM portal problem. Budget 60 lakhs for 3bhk 1500 sft in B-block. Looking property for her son who is an engineering student. Selected B-501 and asking for best discount, because his sister's are also interested to buy 2 flats. Negotiation done and cheque-collected for B-501.			
Call/Entry Date	Call Details		
08-09-2019	Call Made By :		Call Type : NA
08-09-2019	OutCome Of Call :		
	Next Call Date : 09-09-2019		
	Target Of Call : first call detail to be entered		
09-09-2019	Call Made By : Naveena		Call Type : Site Visit
09-09-2019	OutCome Of Call : Selected B-501 and asking for best discount.		
	Next Call Date : 09-09-2019		
	Target Of Call : Negotiation done and cheque collected for B-501. Sale closed.		