

Customer Information Sheet

ID : 95960 Old CIS No : CIS Date : 31-07-2019		Company Clinic	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Dr. P. Bauapu Reddy/Suma sree 12-292-2, Ashok nagar, Anantapuram.		Designation Doctor	
		Home Phone	
		Work Phone	
		Mobile 9440152777/8919034724	
		Fax	
		Email bayapureddy.p@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-505 (1800 sft)
Enquiry Source Classified Ad	Enquiry Type Phone Call	Lead Status Sale Closed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Clinic	Spouse Company House wife	Purpose Self Use	Investment Details Insurance Policies, flat and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name HDFC
Customer Requirement 3BHK	Home Town Anantapuram	Other Info Looking property in gated community.	Decision Makers Family
Company Address Anantapuram		Company Details Clinic	
Smart Text			
Looking 1800 sft 3bhk for his daughter (Suma sree-GHMC (Public Health Engineering Dept-Masab tank), not interested in 10th floor. Said to inform whenever B-block starts booking for 1800 sft. Visited with her parents and selected B-505. Looking for			
Customer Query			
About monthly maintenance charges and re-sale value?			
Customer Special Requirements			
Remarks			
Looking 1800 sft 3bhk for his daughter (Suma sree-GHMC (Public Health Engineering Dept-Masab tank), not interested in 10th floor. Said to inform whenever B-block starts booking for 1800 sft. Visited with her parents and selected B-505. Looking for best discount. Appointment fixed, negotiation done and cheque collected for B-505.			
Call/Entry Date	Call Details		
31-07-2019	Call Made By :		Call Type : NA
31-07-2019	OutCome Of Call :		
	Next Call Date : 01-08-2019		
	Target Of Call : first call detail to be entered		
31-07-2019	Call Made By : Naveena		Call Type : Site Visit
31-07-2019	OutCome Of Call : Said not interested in 10th floor and want to wait for new block.		
	Next Call Date : 31-07-2019		
	Target Of Call : Inform whenever B-block booking starts for 1800 sft. Made dormant.		
09-09-2019	Call Made By : Naveena		Call Type : Site Visit
09-09-2019	OutCome Of Call : Selected B-505 and expecting best discount.		
	Next Call Date : 09-09-2019		
	Target Of Call : Negotiation done and cheque collected for B-505. Sale closed.		