Customer Information Sheet

ID : 97933 Old CIS No : CIS Date : 10-12-2019		Company	SSPL
Prepared By :Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	Defence Automotive Rly Component Testing
Customer Name And Address		Designation	Technical Manager
		Home Phone	
Navin/Sandhya Yousuf, Hyderabad.		Work Phone	
		Mobile	9738460936/7674912912
		Fax	
		Email	navin.paluchuri@gmail.com

For Project	Projects Visited	Projects Liked	Interested In
Mayflower Platinum	MPL	MPL	B-1001 (1500 sft).
Enquiry Source	**Enquiry Type**	**Lead Status**	**Prospect Status**
Hoarding board	Walk-in	SaleClosed	Excellant
Brochure Sent	**Executive Meet Customer**	**Visiting Card**	**Customer Visit Site**
Yes	Yes	No	Yes
Company Type	**Spouce Company**	**Purpose**	**Investment Details**
PSU	R&B-TS Govt-Punjagutta	Self Use	Insurance policies and other
Housing Loan Required	**Amount Required**	**Pre-sanctioned Obtained**	**Reffered To Bank**
Yes		No	Yes
Discount Expected	**Discount Offered**	**Site Visit With**	**Bank Name**
		Wife	HDFC
Customer Requirment	**Home Town**	**Other Info**	**Decesion Makers**
3BHK	Vijayawada	Looking property in gated community near to his work place.	Family

Company Address	Company Details
Nacharam	Defence Automotive Rly Component Testing

Smart Text

Budget 70 lakhs for 3bhk. Want some time to decide 1500 sft or 1800 sft. Visited with his wife and negotiation done for B-1001. Sale closed for B-1001.

Customer Query

About drinking water facility?

Customer Special Requirments

Remarks

Budget 70 lakhs for 3bhk. Want some time to decide 1500 sft or 1800 sft. Visited with his wife and negotiation done for B-1001. Expecting more discount.Cheque collected for B-1001.

Call/Entry Date	Call Details	
10-12-2019	Call Made By :	Call Type : NA
10-12-2019	OutCome Of Call :	
	Next Call Date : 11-12-2019	
	Target Of Call : first call detail to be entered	
11-12-2019	Call Made By : Naveena	Call Type : Site Visit
11-12-2019	OutCome Of Call : Said he will get back.	
	Next Call Date : 14-12-2019	
	Target Of Call : Know his decision for 3bhk flat.	
14-12-2019	Call Made By : Naveena	Call Type : Site Visit
14-12-2019	OutCome Of Call : Site visited, negotiation done for B-1001.	
	Next Call Date : 16-12-2019	
	Target Of Call : Know his decision for 1500 sft.	
16-12-2019	Call Made By : Naveena	Call Type : Site Visit
16-12-2019	OutCome Of Call : Negotiation done for B-1001.	
	Next Call Date : 16-12-2019	
	Target Of Call : Cheque collected for B-1001 (1500 sft). Sale closed.	