

Customer Information Sheet

ID : 99214 Old CIS No : 95963 CIS Date : 24-01-2020		Company Retd-Central Bank of India	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address J. Narasimha/P. Usa Rani 30-647/5/5, NBH colony, DAV Public School, Safilguda, Secunderabad.		Designation Manager	
		Home Phone	
		Work Phone	
		Mobile 9949000492/9949000491	
		Fax	
		Email jakkaraju.cbi@gmail.com	
For Project Mayflower Platinum	Projects Visited ESR,GHT & MPL	Projects Liked MPL	Interested In C-101 (1500 sft)
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company DAV Public School-Vice princip	Purpose Investment	Investment Details Insurance Policies, flat, independent house and ot
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name SBI
Customer Requirment 3BHK	Home Town Hyderabad	Other Info Looking property in gated community near Pocharam.	Decesion Makers Family
Company Address Malkajgiri		Company Details Banking	
Smart Text			
Cab arranged for ESR site visit. Selected A-311 (1060 sft). Wanted to visit GHT site. Said ESR and GHT sites are far from city. So selected 3bhk flat at MPL in C-block (1500 sft). Negotiation done and cheque collected for MPL-C-101.			
Customer Query			
About rental value? Any special discount for existing customer?			
Customer Special Requirments			
Under construction property.			
Remarks			
Cab arranged for ESR site visit. Selected A-311 (1060 sft). Wanted to visit GHT site. Said ESR and GHT sites are far from city. So selected 3bhk flat at MPL in C-block (1500 sft). Negotiation done and cheque collected for MPL-C-101.			
Call/Entry Date	Call Details		
24-01-2020	Call Made By :		Call Type : NA
24-01-2020	OutCome Of Call :		
	Next Call Date : 25-01-2020		
	Target Of Call : first call detail to be entered		
25-01-2020	Call Made By : Naveena		Call Type : Phone
25-01-2020	OutCome Of Call : Said interested in ESR site visit.		
	Next Call Date : 27-01-2020		
	Target Of Call : Know his decision for ESR site visit and arrange a cab.		
29-01-2020	Call Made By : Naveena		Call Type : Site Visit
29-01-2020	OutCome Of Call : Visited site and selected A-311 at ESR.		
	Next Call Date : 30-01-2020		
	Target Of Call : Coming for closing A-311 at ESR.		
31-01-2020	Call Made By : Naveena		Call Type : Phone
30-01-2020	OutCome Of Call : Said want to know HL details.		
	Next Call Date : 04-02-2020		

Target Of Call : Convince for A-311 at ESR.		
04-02-2020	Call Made By : Naveena	Call Type : Phone
04-02-2020	OutCome Of Call : Want to visit GHT site also.	
	Next Call Date : 06-02-2020	
	Target Of Call : Convince for GHT site visit.	
07-02-2020	Call Made By : Naveena	Call Type : Phone
07-02-2020	OutCome Of Call : GHT site visiting on Saturday.	
	Next Call Date : 08-02-2020	
	Target Of Call : Cab arranged for GHT site visit and informed to Vasundara Mam.	
08-02-2020	Call Made By : Naveena	Call Type : Site Visit
08-02-2020	OutCome Of Call : Said ESR and GHT sites are far from city. So selected 3bhk flat at MPL in C-block (1500 sft).	
	Next Call Date : 08-02-2020	
	Target Of Call : Negotiation done and cheque collected for MPL-C-101. Sale closed.	