

Customer Information Sheet

ID : 105304 Old CIS No : CIS Date : 13-06-2020		Company	House wife
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Karuna Shree Nacharam, Hyderabad.		Designation	
		Home Phone	
		Work Phone	
		Mobile	7680000439
		Fax	
		Email	karuna.shree@gmail.com
For Project Mayflower Platinum	Projects Visited	Projects Liked	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Visited with her parents. Looking 1500 sft east facing. Want to speak with MD for best discount. sALE CLOSED FOR C-401, mpl			
Customer Query			
Customer Special Requirments			
Remarks			
Visited with her parents. Looking 1500 sft east facing. Want to speak with MD for best discount.			

Call/Entry Date	Call Details	
13-06-2020	Call Made By :	Call Type : NA
13-06-2020	OutCome Of Call :	
	Next Call Date : 14-06-2020	
	Target Of Call : first call detail to be entered	
13-06-2020	Call Made By : Naveena	Call Type : Phone
13-06-2020	OutCome Of Call : Looking 1500 sft east facing.	
	Next Call Date : 16-06-2020	
	Target Of Call : Want to speak with MD for best discount.	
19-06-2020	Call Made By : Naveena	Call Type : Phone
19-06-2020	OutCome Of Call : Said need some time to decide.	
	Next Call Date : 23-06-2020	
	Target Of Call : Give a call for site visit to select 3bhk flat.	
29-06-2020	Call Made By : Naveena	Call Type : Site Visit
29-06-2020	OutCome Of Call : Selected C-501 and looking best discount.	
	Next Call Date : 02-07-2020	
	Target Of Call : Negotiation done for C-501. Convince for closing.	