

Customer Profile Info

Personal Details				
	Title	First Name	Last Name	Customer Full Name
MRS		Gurram	Shyamala	Gurram Shyamala
	Date of Birth (DOB)	Marital Status	Customer ID	Created Date
		Married	7732	07 Feb 2021
	Spouse Title	First Name	Last Name	Spouse Full Name
MR		Late Gurram	Jainth	Late Gurram Jainth
	DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Dead	Excellent	Exhibition
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	East facing 503	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	503 flat		

Occupation Details

Business/Occupation Profession	Company Type	Company Name	Designation	Company Address

Communication Details

Address		Code			Primary Mobile Number					Email
Work Phone Number		Home Phone Number			Alt mobile Number					Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
No Entries										
SNo		Phone Type		Code		Phone Number				Primary
No Entries										
SNo		Email Type		Email Address				Primary		
No Entries										

Project Investment & Interest & Visit Details

Purpose	Investment Dtls		Site Visited With		Customer Requirement	
Self Use			Family		2 BHK - Flat	
Projects Visited		Projects Liked		Projects Interested	Discount Expected	
Discount Offered		Queries		Special Requirements	Home Town	
Other Information	Decision Makers					
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time
					Liked	Visited
					Interested	Is Active
No Entries						

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		07 Feb 2021	Other	08 Feb 2021	09:30:00	Other	Yes
Suresh M	Phone	09 Feb 2021	Interest in open land / other projects	09 Feb 2021	09:30:00	Send additional details to customers	Yes

*** The End ***