Subject: Rates for specialty tiles

Key words: specialty tiles, additions & alterations

At Mayflower Platinum we have given customer an option to upgrade tiles in their flats. 2 types of tiles from Nitco of size 800mm x 1,600mm were ordered and several customers have opted for these tiles. These customers have agreed to pay addition of cost of Rs. 60/per sft for the upgrade.

Date: 18-02-2021

Seeing the positive response from customers we have ordered several specialty tiles and customers will be given a choice to upgrade their tiles at the following cost. Note: we are trying to provide these tiles at cost to cost for the benefit of the customer. Difference of 2 \times 2 vitrified tiles @ Rs. 35/- + 10% wastage and additional laying charges has been considered for additional charges.

| Sl. No. | tile type | Company | size, | additional charge for tile | additional charge for laying, fixing & shifting | total additional charges for upgrade |
|------------|---|--------------------|--|----------------------------------|---|---|
| 1 | Classic Dyna (only available for MPL) | Nitco | 800mm x 1,600mm | Rs. 50/- | Rs. 10/- | Rs. 60/- |
| 2 | Regal Beige Grigio Serena Carrara Crema Marfil Earth Grey Light | Nexion/ Ispiria | 600mm x 1,200 mm i.e., 2 x4 ft | Rs. 16/- | Rs. 10/- | Rs. 26/- |
| 3 | Concrete Beige Concrete Grigio | Nexion/ Ispiria | 600mm x 1,200 mm i.e., 2 x4 ft | Rs. 27/- | Rs. 10/- | Rs. 37/- |
| 4 | Urban wood natural Urban wood light | Nexion/ Ispiria | 200mm x 1,200 mm i.e., 8" x4 ft | Rs. 27/- | Rs. 10/- | Rs. 37/- |

Note:

- 1. 10,000 sft of tiles of each variety have been ordered and are expected by 2nd week of March. Collect one tile sample from SSLLP.
- 2. Applicable to SOV, MGA, BRGV, GHT, MPL, GMR, AGH, KNM and other new projects.
- 3. Above rates are for carpet area /as per measurement of laid tiles.
- 4. For skirting charge 25% of above rates in Rft.
- 5. This is to be included in A&A circular.
- 6. Tiles in Sl. No. shall be discontinued do not offer to any new customers.

Soham Modi