

Customer Information Sheet

ID : 94975 Old CIS No : CIS Date : 14-03-2019		Company	Administrative Staff College of India (ASIC)/Retd Colonel
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Dr. M.V. Rao/M. Vijaya Lakshmi Sainikpuri, Secunderabad.		Designation	Doctor-Prof
		Home Phone	
		Work Phone	
		Mobile	7702275775/9949071244
		Fax	
		Email	dr.mvr Rao@gmail.com/mvasudevarao@yahoo.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-603 (1500 sft)
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type Clinic	Spouse Company House wife	Purpose Investment	Investment Details Insurance Policies, Independent house and other.
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirement 3BHK	Home Town Hyderabad	Other Info Looking property in gated community.	Decision Makers Family
Company Address Secunderabad		Company Details Professor	
Smart Text Looking 3bhk flat in gated community for investment. Budget 50-60 lakhs. Said interested in 1500 sft west facing Type-II (flat-3) only. Inform whenever it is available. Visited with his family and negotiation done for A-603. Cheque collected.			
Customer Query About rental value?			
Customer Special Requirements			
Remarks Looking 3bhk flat in gated community for investment. Budget 50-60 lakhs. Said interested in 1500 sft west facing Type-II (flat-3) only. Inform whenever it is available. Visited with his family and negotiation done for A-603. Cheque collected.			
Call/Entry Date	Call Details		
14-03-2019	Call Made By :		Call Type : NA
14-03-2019	OutCome Of Call :		
	Next Call Date : 15-03-2019		
	Target Of Call : first call detail to be entered		
14-03-2019	Call Made By : Naveena		Call Type : Phone
14-03-2019	OutCome Of Call : Interested in site visit with his family.		
	Next Call Date : 16-03-2019		
	Target Of Call : Convince for site visit to select 3bhk.		
16-03-2019	Call Made By : Naveena		Call Type : Phone
16-03-2019	OutCome Of Call : Said interested in ready to occupy flat at MFG.		
	Next Call Date : 23-03-2019		
	Target Of Call : Convince for MPL 3bhk.		
23-03-2019	Call Made By : Naveena		Call Type : Phone
22-03-2019	OutCome Of Call : Said interested in 1500 sft west facing Type-II (flat-3) only.		
	Next Call Date : 23-03-2019		
	Target Of Call : Inform whenever 1500 sft west facing Type-II (flat-3 is available). Made dormant.		

13-05-2019 Call Made By : Naveena

Call Type : Site Visit

12-05-2019 OutCome Of Call : Selected A-603 (1500 sft) and looking for best discount.

Next Call Date : 13-05-2019

Target Of Call : Negotiation done for A-603, Cheque collected. Sale closed.
