

Customer Information Sheet

ID : 94117 Old CIS No : CIS Date : 11-12-2018		Company		Anand Leathers	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address Gaurav Chawla Nacharam, Hyderabad.		Designation		Proprietor	
		Home Phone			
		Work Phone			
		Mobile		9700027555	
		Fax			
		Email		anandleather@gmail.com	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked MPL	
Interested In A-806					
Enquiry Source Reference		Enquiry Type Walk-in		Lead Status SaleClosed	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type Shop		Spouce Company House wife		Purpose Investment	
Investment Details Insurance Policies, flat, business and other.					
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected		Discount Offered		Site Visit With Friend	
Bank Name					
Customer Requirment 3BHK		Home Town		Other Info Looking property in gated community near to his business place Nacharam.	
Decesion Makers Family					
Company Address Nacharam		Company Details Foot Wear			
Smart Text Looking 3bhk 1800 sft for investment. Selected A-806 and looking for best discount. Appointment fixed for negotiation and cheque collected for A-806. Sale closed					
Customer Query About monthly maintenance charges?					
Customer Special Requirments					
Remarks Looking 3bhk 1800 sft for investment. Selected A-806 and looking for best discount. Appointment fixed for negotiation and cheque collected for A-806.					

Call/Entry Date

Call Details

11-12-2018	Call Made By :	Call Type : NA
11-12-2018	OutCome Of Call :	
	Next Call Date : 12-12-2018	
	Target Of Call : first call detail to be entered	
12-12-2018	Call Made By : Naveena	Call Type : Site Visit
11-12-2018	OutCome Of Call : Interested in 1800 sft flat.	
	Next Call Date : 15-12-2018	
	Target Of Call : Convince for site visit with his family to select 1800 sft.	
15-12-2018	Call Made By : Naveena	Call Type : Phone
15-12-2018	OutCome Of Call : Selected A-806 (1800 sft).	
	Next Call Date : 17-12-2018	
	Target Of Call : Appointment fixed for A-806 negotiation.	
18-12-2018	Call Made By : Naveena	Call Type : Phone
18-12-2018	OutCome Of Call : Looking for best discount for A-806.	
	Next Call Date : 18-12-2018	