

Customer Information Sheet

ID : 93238 Old CIS No : CIS Date : 12-10-2018		Company Andhra Bank	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address E.V. Sankar/Annapurna Soumya Krishna nagar, Moula-ali, Hyderabad.		Designation Chief Manager	
		Home Phone	
		Work Phone	
		Mobile 9963009829/9741199956	
		Fax	
		Email evusankar@gmail.com	
For Project Mayflower Platinum	Projects Visited MFG & MPL	Projects Liked MPL	Interested In A-902
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies and other
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info Looking property in gated community.	Decesion Makers Family
Company Address Vishakapatnam		Company Details Faculty	
Smart Text			
Reference given by MFG existing customer Mr. Satyanarayana (E-902). Coming for site visit to know the details of 1800 sft 3bhk flat. Visited with his daughter Ms. Soumya and discussed about MPL pricing, selected A-902 (3bhk). Cheque collected.			
Customer Query			
About monthly maintenance charges?			
Customer Special Requirments			
Looking 3bhk flat with bigger size.			
Remarks			
Reference given by MFG existing customer Mr. Satyanarayana (E-902). Coming for site visit to know the details of 1800 sft 3bhk flat. Visited with his daughter Ms. Soumya and discussed about MPL pricing, selected A-902 (3bhk). Cheque collected.			
Call/Entry Date	Call Details		
12-10-2018	Call Made By :		
12-10-2018	OutCome Of Call :		Call Type : NA
	Next Call Date : 13-10-2018		
	Target Of Call : first call detail to be entered		
17-10-2018	Call Made By : Naveena		Call Type : Site Visit
17-10-2018	OutCome Of Call : Visited site with his wife and interested in 1800 sft.		
	Next Call Date : 20-10-2018		
	Target Of Call : Know his decision for 3bhk (1800 sft).		
22-10-2018	Call Made By : Naveena		Call Type : Phone
22-10-2018	OutCome Of Call : Visited with his daughter and discussed about MPL pricing.		
	Next Call Date : 22-10-2018		
	Target Of Call : Selected A-902 (3bhk) at MPL. Cheque collected. Sale closed.		