

Customer Information Sheet

D : 95330 Old CIS No : CIS Date : 02-05-2019		Company		Cognizant	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address K. Raghavendra Prasad Gachibowli, Hyderabad.		Designation		Business Analyst	
		Home Phone			
		Work Phone			
		Mobile		9848092819	
		Fax			
		Email		raghu.prasad3@gmail.com	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked MPL	
Interested In A-908 (1800 sft)					
Enquiry Source Reference		Enquiry Type Phone Call		Lead Status SaleClosed	
Prospect Status Excellant					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type MNC		Spouce Company Doctor-Dentist		Purpose Self Use	
Investment Details Insurance Policies, flat and other.					
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Reffered To Bank No					
Discount Expected		Discount Offered		Site Visit With Family	
Bank Name					
Customer Requirment 3BHK		Home Town Medchal		Other Info Looking property in gated community near to MFG C-206.	
Decesion Makers Family					
Company Address Madhapur		Company Details IT services			
Smart Text					
Reference given by MFG-C-206, Budget 60 lakhs for 3bhk flat. Interested in A-908 (1800 sft) Looking for Early Bird Offer, want to meet MD sir for best discount. Meeting arranged with manager to close A-908. Cheque collected for A-908.					
Customer Query					
About drinking water facility?					
Customer Special Requirments					
Remarks					
Reference given by MFG-C-206, Budget 60 lakhs for 3bhk flat. Interested in A-908 (1800 sft) Looking for Early Bird Offer, want to meet MD sir for best discount. Meeting arranged with manager to close A-908. Cheque collected for A-908.					
Call/Entry Date	Call Details				
02-05-2019	Call Made By :				
02-05-2019	OutCome Of Call :				
	Next Call Date : 03-05-2019				
	Target Of Call : first call detail to be entered				
02-05-2019	Call Made By : Naveena				
02-05-2019	OutCome Of Call : Expecting special discount from Management to close 3bhk.				
	Next Call Date : 05-05-2019				
	Target Of Call : Convince for closing A-908 (1800 sft).				
04-05-2019	Call Made By : Naveena				
04-05-2019	OutCome Of Call : Expecting Early Bird Offer for A-908.				
	Next Call Date : 04-05-2019				
	Target Of Call : Negotiation done with manager and cheque collected for A-908. Sale closed.				