

Customer Information Sheet

ID : 96128 Old CIS No : 90584 CIS Date : 24-08-2019		Company		Own business-Sola optical shop	
Prepared By :Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address Mazahar Ali D-007, MFG, Mallapur, Hyderabad.		Designation		Proprietor	
		Home Phone			
		Work Phone			
		Mobile		8309301810/9700225667	
		Fax			
		Email		mazaharali123@gmail.com	
For Project Mayflower Platinum		Projects Visited MPL & Raheja Vista		Projects Liked MPL	
Enquiry Source Reference		Enquiry Type Walk-in		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Company Type Shop		Spouce Company St. Peters Model School-Nachar		Purpose Self Use	
Housing Loan Required Yes		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Wife	
Customer Requirment 3BHK		Home Town Andhra Pradesh		Other Info Looking property in gated community near to his in-laws (MFH).	
Interested In A-1003 (1005 sft)		Prospect Status Excellant		Customer Visit Site Yes	
Investment Details Insurance Policies and other		Referred To Bank No		Bank Name	
Decesion Makers Family					
Company Address Malkajgiri			Company Details Optical shop		
Smart Text					
Reference given by Mr. Abid Ali Mohammed (MPL-A-105/MFH-B-520), Budget 60-65 lakhs for 3bhk below 5th floor in gated community near to his in-laws place MFH. Selected A-1003 and looking for best discount. Fixed appointment for negotiation. Negotiatio					
Customer Query					
Now mortgaged flats are open for booking?					
Customer Special Requirments					
Bigger size flat 1400-1600 sft.					
Remarks					
Reference given by Mr. Abid Ali Mohammed (MPL-A-105/MFH-B-520), Budget 60-65 lakhs for 3bhk below 5th floor in gated community near to his in-laws place MFH. Selected A-1003 and looking for best discount. Fixed appointment for negotiation. Negotiation done and cheque collected for A-1003.					
Call/Entry Date		Call Details			
24-08-2019	Call Made By :		Call Type : NA		
24-08-2019	OutCome Of Call :				
	Next Call Date : 25-08-2019				
	Target Of Call : first call detail to be entered				
24-08-2019	Call Made By : Naveena		Call Type : Site Visit		
24-08-2019	OutCome Of Call : Thinking about 10th floor A-1003.				
	Next Call Date : 26-08-2019				
	Target Of Call : Know his decision for A-1003.				
26-08-2019	Call Made By : Naveena		Call Type : Site Visit		
25-08-2019	OutCome Of Call : Said looking for best discount.				
	Next Call Date : 26-08-2019				
	Target Of Call : Negotiation done and cheque collected for A-1003. Sale closed.				