

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Rammohan	Bollepalli	Rammohan Bollepalli
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
06 Mar 1968	Married	3389	13 Sep 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Vijaya	Bollepalli	Vijaya Bollepalli
DOB Spouse	Anniversary Date		
04 Jan 1970			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
No	Interested in 1800 sft 3 BHK corner flat number 5 in C-block	Ashok Kumar	Ashok Kumar
Re Assigned To	Remarks		
Syed Mushtaq Ali	Interested in 1800 sft 3 BHK corner flat number 5 in C-block		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	SME(5-200CR)	Gemni International	Sr.Finance Manager	Karkhgana, Picket
Is Spouse Working	Company Type	Company Name	Designation	
Yes	SME(5-200CR)	Meeseva	Computer Operator	

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
No Entries									
SNo		Phone Type		Code	Phone Number			Primary	

1	Mobile	91	9963016770	Yes
SNo	Email Type	Email Address		Primary
1	Personal	ramohan.bollepalli@gmail.com		Yes

Project Investment & Interest Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Not Visited	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		
	Husband/Wife		
Project Name	Block Name	Unit No	Liked
No Entries			

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Ashok Kumar		13 Sep 2020	Other	14 Sep 2020	09:30:00	Other	Yes
Syed Mushtaq Ali	Phone	14 Sep 2020	Other	17 Sep 2020	00:30:00	Waiting for customer final decision.	Yes
Syed Mushtaq Ali	Phone	17 Sep 2020	Other	20 Sep 2020	09:00:00	Site visit with his family members.	Yes
Syed Mushtaq Ali	Phone	21 Sep 2020	Once again site visit with his family to select Villa / Flat	26 Sep 2020	16:30:00	Site visit with his family members.	Yes
Syed Mushtaq Ali	Phone	26 Sep 2020	Not yet decided want sometime.	03 Oct 2020	12:30:00	Call back customer to provide further details	Yes

*** The End ***