

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Bharath Bhushan	Reddy	Bharath Bhushan Reddy
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
26 May 1981	Married	6180	13 Dec 2020
Spouse Title	First Name	Last Name	Spouse Full Name
Ms	Nandyala	Spoorthy	Nandyala Spoorthy
DOB Spouse	Anniversary Date		
06 Aug 1989	19 Feb 2004		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer is interested in 3BHK flat will get back later with a friend.	Syed Mushtaq Ali	Syed Mushtaq Ali
Re Assigned To	Remarks		
Syed Mushtaq Ali	Customer is interested in 3BHK flat will get back later with a friend.		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Govt official	Govt	Govt officer	Engineer	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Permanent	Shaikpet			Hyderabad	TG	ind	500076	Yes
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile		91		9884980715			Yes	

SNo	Email Type	Email Address	Primary
1	Personal	bbbreddy@gmail.com	Yes

Project Investment & Interest Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Friends	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			450
Discount Offered	Queries	Special Requirements	Home Town
200		Customer is requesting for a extra side by side car parking.	Hyderabad
Other Information	Decision Makers		
	Family		
Project Name	Block Name	Unit No	Liked
Mayflower Platinum	A	1008	Yes
Visited	Interested		
Yes	Yes		

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Syed Mushtaq Ali		13 Dec 2020	Other	14 Dec 2020	09:30:00	Other	Yes
Syed Mushtaq Ali	Phone	14 Dec 2020	Met Customer at site	17 Dec 2020	13:30:00	Call back customer to provide further details	Yes
Syed Mushtaq Ali	Phone	17 Dec 2020	Busy in meeting	18 Dec 2020	12:30:00	Waiting for customer final decision.	Yes
Syed Mushtaq Ali	Phone	19 Dec 2020	Busy in meeting	20 Dec 2020	10:30:00	Waiting for customer final decision.	Yes

*** The End ***