

Customer Information Sheet

ID : 94704 Old CIS No : CIS Date : 13-02-2019		Company SCRLys	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Vikas Harsha Boduppal, Hyderabad.		Designation Auditor	
		Home Phone	
		Work Phone	
		Mobile 9533335333	
		Fax	
		Email p.vikasharsha@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked	Interested In
Enquiry Source Reference	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouse Company House wife	Purpose Self Use	Investment Details Insurance Policies and other
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Friend	Bank Name
Customer Requirement 3BHK	Home Town	Other Info Looking property in gated community near to his son's school DPS.	Decesion Makers Family
Company Address Secunderabad		Company Details SCRLys	
Smart Text			
Reference by Mr. Kameshwar Rao-MFH (B-113). Customer is looking for 3bhk (1800 sft). Taken availability details and said want some time to discuss with his family. Selected A-802 (1500 sft). Customer out of station (Pune) on official work. Expecting			
Customer Query			
Customer Special Requirments			
Remarks			
Reference by Mr. Kameshwar Rao-MFH (B-113). Customer is looking for 3bhk (1800 sft). Taken availability details and said want some time to discuss with his family. Selected A-802 (1500 sft). Customer out of station (Pune) on official work. Expecting best discount for A-802 3bhk. Negotiation done and cheque collected for A-802 3bhk.			

Call/Entry
Date

Call Details

13-02-2019

Call Made By :

Call Type : NA

13-02-2019

OutCome Of Call :

Next Call Date : 14-02-2019

Target Of Call : first call detail to be entered

13-02-2019

Call Made By : Naveena

Call Type : Site Visit

13-02-2019

OutCome Of Call : Want some time to discuss with his family.

Next Call Date : 17-02-2019

Target Of Call : Convince for site visit with his family to select 1800 sft.

18-02-2019

Call Made By : Naveena

Call Type : Phone

18-02-2019

OutCome Of Call : Out of station (Pune) on official work.

Next Call Date : 20-02-2019

Target Of Call : Give a call for site visit to close A-802 (1500 sft).

22-02-2019

Call Made By : Naveena

Call Type : Site Visit

22-02-2019

OutCome Of Call : Expecting best discount for A-802 3bhk.

Next Call Date : 22-02-2019