

Customer Information Sheet

ID : 94845 Old CIS No : CIS Date : 25-02-2019		Company		Pravita Dental Studio	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address Dr. Prasad Konda HMT nagar, Nacharam, Hyderabad.		Designation		Doctor-Prof & HOD	
		Home Phone			
		Work Phone			
		Mobile		9440662988/9704562988	
		Fax			
		Email		docprasad18@yahoo.co.in	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked MPL	
Interested In A-302 (1500 sft)		Enquiry Source Hoarding board		Enquiry Type Walk-in	
Lead Status SaleClosed		Prospect Status Excellant		Brochure Sent Yes	
Executive Meet Customer Yes		Visiting Card Yes		Customer Visit Site Yes	
Company Type Clinic		Spouce Company House wife		Purpose Investment	
Investment Details Insurance Policies and other		Housing Loan Required No		Amount Required	
Pre-sanctioned Obtained No		Reffered To Bank No		Discount Expected	
Discount Offered		Site Visit With Family		Bank Name	
Customer Requirment 3BHK		Home Town		Other Info Looking property for investment in gated community.	
Decesion Makers Family		Company Address Habsiguda		Company Details Dental Clinic	
Smart Text					
Looking 3bhk 1500 sft for investment in gated community. Selected A-302 and looking for best price. Appointment fixed for negotiation with manager. Negotiation done and cheque collected for A-302.					
Customer Query					
About monthly maintenance charges?					
Customer Special Requirments					
Remarks					
Looking 3bhk 1500 sft for investment in gated community. Selected A-302 and looking for best price. Appointment fixed for negotiation with manager. Negotiation done and cheque collected for A-302.					

Call/Entry Date	Call Details	Call Type
25-02-2019	Call Made By :	Call Type : NA
25-02-2019	OutCome Of Call :	
	Next Call Date : 26-02-2019	
	Target Of Call : first call detail to be entered	
26-02-2019	Call Made By : Naveena	Call Type : Site Visit
26-02-2019	OutCome Of Call : Interested in 1500 sft and looking for best price.	
	Next Call Date : 27-02-2019	
	Target Of Call : Appointment fixed for negotiation of 1500 sft. Convince for closing.	
01-03-2019	Call Made By : Naveena	Call Type : Site Visit
01-03-2019	OutCome Of Call : Selected A-302 (1500 sft).	
	Next Call Date : 01-03-2019	
	Target Of Call : Negotiation done and cheque collected for A-302, Sale closed.	