

Customer Information Sheet

ID : 95498 Old CIS No : CIS Date : 31-05-2019		Company		DFPCL
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business		
Customer Name And Address Mallikarjuna Rao Dilsukhnagar, Hyderabad.		Designation		DGM
		Home Phone		
		Work Phone		
		Mobile		7730021334/9063103815
		Fax		
		Email		chilukuri221@gmail.com/m_chilukuri@yahoo.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-801 (1500 sft)	
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status Active	Prospect Status Excellent	
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes	
Company Type PSU	Spouse Company House wife	Purpose Self Use	Investment Details Insurance Policies and other	
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No	
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name	
Customer Requirement 3BHK	Home Town Chittoor	Other Info Looking property near to his relative place (MPL) Mallapur.	Decision Makers Family	
Company Address Pune		Company Details Fertilisers and Petrochemicals		
Smart Text Reference given by Mr. Dr. G. Narsimha Rao, A-401 (MPL). Customer looking property near to his relative residency Mallapur. Interested in A-801. Appointment fixed for negotiation. Expecting earlybird offer. Negotiation done and cheque collected for A				
Customer Query About drinking water facility?				
Customer Special Requirements Under construction property.				
Remarks Reference given by Mr. Dr. G. Narsimha Rao, A-401 (MPL). Customer looking property near to his relative residency Mallapur. Interested in A-801. Appointment fixed for negotiation. Expecting earlybird offer. Negotiation done and cheque collected for A-801.				
Call/Entry Date	Call Details			
31-05-2019	Call Made By :		Call Type : NA	
31-05-2019	OutCome Of Call :			
	Next Call Date : 01-06-2019			
	Target Of Call : first call detail to be entered			
31-05-2019	Call Made By : Naveena		Call Type : Site Visit	
31-05-2019	OutCome Of Call : Selected A-801 (3bhk) and looking for best discount.			
	Next Call Date : 02-06-2019			
	Target Of Call : Coming for negotiation with his cousin for A-801 (3bhk).			
31-05-2019	Call Made By : Naveena		Call Type : Site Visit	
31-05-2019	OutCome Of Call : Want to close A-801 (3bhk flat).			
	Next Call Date : 31-05-2019			
	Target Of Call : Negotiation done and cheque collected for A-801. Sale closed.			