

Customer Information Sheet

ID : 95803 Old CIS No : CIS Date : 12-07-2019		Company Genpact	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Mazhar/Farheen MFG, A-305, Mallapur, Hyderabad.		Designation AVP	
		Home Phone	
		Work Phone	
		Mobile 7507815870/9049988064	
		Fax	
		Email mirzamazahar@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-907 (1800 sft)
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies, flats and other
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info Looking property in gated community near to his relatives (MFH).	Decesion Makers Family
Company Address Pocharam		Company Details BPO	
Smart Text			
Existing customer of MFG is looking to buy one more flat in Modi, Taken details and said he will visit tomorrow (Saturday) to select 1800 sft. Negotiation done and cheque collected for A-907.			
Customer Query			
About rental and re-sale value?			
Customer Special Requirments			
Looking under construction 3hk.			
Remarks			
Existing customer of MFG is looking to buy one more flat in Modi, Taken details and said he will visit tomorrow (Saturday) to select 1800 sft. Negotiation done and cheque collected for A-907.			
Call/Entry Date	Call Details		
12-07-2019	Call Made By :		Call Type : NA
12-07-2019	OutCome Of Call :		
	Next Call Date : 13-07-2019		
	Target Of Call : first call detail to be entered		
12-07-2019	Call Made By : Naveena		Call Type : Phonic
12-07-2019	OutCome Of Call : Interested in site visit tomorrow to select 1800 sft.		
	Next Call Date : 13-07-2019		
	Target Of Call : Give a reminder call for site visit with his family to select 1800 sft.		
15-07-2019	Call Made By : Naveena		Call Type : Site Visit
15-07-2019	OutCome Of Call : Looking best discount for A-907.		
	Next Call Date : 15-07-2019		
	Target Of Call : Negotiation done and cheque collected for A-907. Sale closed.		