

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
Ms	Lavanya	Suresh	Lavanya Suresh
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
22 Jul 1984	Single	6868	10 Jan 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference		No	No
Customer Visited Site	Smart Summary	Prepared By	Assigned To
No	Looking for 2 bhk investment	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Looking for 2 bhk investment		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
profession	Govt	BITS Palani	Asst Professor	BITS Palani ,Shamierpet

Communication Details

Address		Code			Primary Mobile Number				Email	
Work Phone Number		Home Phone Number			Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1		Quarter no;D 5/3 Bits ,campus ,Hyderabad ,50078			Hyderabad	TG		50078	No	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9443003230			Yes		
SNo		Email Type		Email Address						Primary
1		Personal		lavanya.suresh.la@gmail.com						Yes

Project Investment & Interest Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Not Visited	
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers	Kerala	
Project Name			
Morning Glory Apartments	A	Block Name	Unit No
Visited		Interested	NO
NO	Yes		

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		10 Jan 2021	Other	11 Jan 2021	09:30:00	Other	Yes
Suresh M	Phone	11 Jan 2021	Other	11 Jan 2021	09:30:00	Other	Yes

*** The End ***