

## Customer Information Sheet

|                                                                                                           |                                                                                                            |                                      |                              |                       |
|-----------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|--------------------------------------|------------------------------|-----------------------|
| ID : 90978                                                                                                | Old CIS No : 85116                                                                                         | CIS Date : 26-04-2018                | Company                      | FCA Pvt. Ltd          |
| Prepared By :Swetha / Assigned To : Swetha / Reassigned To : Swetha                                       |                                                                                                            |                                      | Business                     | Own business          |
| Customer Name And Address<br><br>Mr. Ravinder sharma<br>Bungalow no 346,Silver Oak Bungalows, cherlapally |                                                                                                            |                                      | Designation                  | Proprietor            |
|                                                                                                           |                                                                                                            |                                      | Home Phone                   |                       |
|                                                                                                           |                                                                                                            |                                      | Work Phone                   |                       |
|                                                                                                           |                                                                                                            |                                      | Mobile                       | 9473192233            |
|                                                                                                           |                                                                                                            |                                      | Fax                          |                       |
|                                                                                                           |                                                                                                            |                                      | Email                        | ravinder231@gmail.com |
| For Project                                                                                               | Projects Visited                                                                                           | Projects Liked                       | Interested In                |                       |
| SOV                                                                                                       | SOB,SOV                                                                                                    | SOV                                  | 4 BHK                        |                       |
| Enquiry Source                                                                                            | Enquiry Type                                                                                               | Lead Status                          | Prospect Status              |                       |
| Email / Website                                                                                           | Phone Call                                                                                                 | Active                               | Excellant                    |                       |
| Brochure Sent                                                                                             | Executive Meet Customer                                                                                    | Visiting Card                        | Customer Visit Site          |                       |
| Yes                                                                                                       | Yes                                                                                                        | No                                   | Yes                          |                       |
| Company Type                                                                                              | Spouce Company                                                                                             | Purpose                              | Investment Details           |                       |
| Other                                                                                                     | House wife                                                                                                 | Self Use                             | Insurance Policies and other |                       |
| Housing Loan Required                                                                                     | Amount Required                                                                                            | Pre-sanctioned Obtained              | Reffered To Bank             |                       |
| es                                                                                                        | 45 lakhs                                                                                                   | Yes                                  | Yes                          |                       |
| Discount Expected                                                                                         | Discount Offered                                                                                           | Site Visit With                      | Bank Name                    |                       |
| yes                                                                                                       | no                                                                                                         | Alone                                | HDFC                         |                       |
| Customer Requirment                                                                                       | Home Town                                                                                                  | Other Info                           | Decesion Makers              |                       |
| 4BHK                                                                                                      | Pune                                                                                                       | Looking property near to his company | family                       |                       |
| Company Address                                                                                           |                                                                                                            |                                      | Company Details              |                       |
| Cherlapally                                                                                               |                                                                                                            |                                      | -                            |                       |
| Smart Text                                                                                                |                                                                                                            |                                      |                              |                       |
| Customer visited site,Selected villa no. 93,sale closed on 03-05-2018                                     |                                                                                                            |                                      |                              |                       |
| Customer Query                                                                                            |                                                                                                            |                                      |                              |                       |
| Customer Special Requirments                                                                              |                                                                                                            |                                      |                              |                       |
| Remarks                                                                                                   |                                                                                                            |                                      |                              |                       |
| Enquired for SOV, interested in Duplex in Phase -II,Follow up customer for site visit to SOV              |                                                                                                            |                                      |                              |                       |
| Call/Entry Date                                                                                           | Call Details                                                                                               |                                      |                              |                       |
| 26-04-2018                                                                                                | Call Made By :                                                                                             |                                      |                              |                       |
| 26-04-2018                                                                                                | OutCome Of Call :                                                                                          |                                      |                              |                       |
|                                                                                                           | Next Call Date : 27-04-2018                                                                                |                                      |                              |                       |
|                                                                                                           | Target Of Call : first call detail to be entered                                                           |                                      |                              |                       |
| 27-04-2018                                                                                                | Call Made By : Swetha                                                                                      |                                      |                              |                       |
| 26-04-2018                                                                                                | OutCome Of Call : Enquired for SOV, info given about project details,Said they will try to visit on sunday |                                      |                              |                       |
|                                                                                                           | Next Call Date : 30-04-2018                                                                                |                                      |                              |                       |
|                                                                                                           | Target Of Call : Follow up customer for site visit to SOV                                                  |                                      |                              |                       |
| 03-05-2018                                                                                                | Call Made By : Swetha                                                                                      |                                      |                              |                       |
| 02-05-2018                                                                                                | OutCome Of Call : Customer visited site,Selected villa no. 93,sale closed on 03-05-2018                    |                                      |                              |                       |
|                                                                                                           | Next Call Date : 03-05-2018                                                                                |                                      |                              |                       |
|                                                                                                           | Target Of Call : Sale closed on 03-05-2018                                                                 |                                      |                              |                       |