

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Nayan	Shah	Nayan Shah
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	8070	23 Feb 2021
Spouse Title	First Name	Last Name	Spouse Full Name
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking for east facing	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	402 interested		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
No Entries									

SNo	Phone Type	Code	Phone Number	Primary
No Entries				

SNo	Email Type	Email Address	Primary
No Entries			

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Not Visited					
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		23 Feb 2021	Other	24 Feb 2021	09:30:00	Other	Yes
Suresh M	Phone	24 Feb 2021	Other	24 Feb 2021	09:30:00	Other	Yes

*** The End ***