

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Ravinder f/o. Tarigopula	Narasimha Rao	Ravinder f/o. Tarigopula Narasimha Rao
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
28 Mar 1953	Single	5812	30 Nov 2020

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Agent	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked flat no. 306 at BRGV on 25-01-2021 Sale Closed.	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Booked flat no. 306 at BRGV on 25-01-2021 Sale Closed		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	Retd. ECIL Employee		ECIL< Hyderabad

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Flat No. 301, JMR Spring AVC,	Street No 2, M J Colony, Moula Ali,		Hyderabad	TG	ind	500040	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9885033719			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		ravindra.kr@gmail.com				Yes	

Project Investment & Interest Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Family	2 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
No			Hyderabad
Other Information	Decision Makers		
	Self		

Project Name		Block Name	Unit No	Liked
Bloomdale Residency at Genome Valley		A	306	Yes
Visited		Interested		
Yes		Yes		

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M	Phone	30 Nov 2020	Other	01 Dec 2020	09:30:00	Other	Yes
Suresh M	Phone	01 Dec 2020	Customer did not picked up the phone	05 Dec 2020	09:30:00	To know whether he received the broucher or not.	Yes
Suresh M	Phone	17 Dec 2020	Customer did not picked up the phone	17 Dec 2020	09:30:00	Waiting for customer final decision.	Yes
Suresh M	Phone	27 Jan 2021	Other	27 Jan 2021	11:30:00	Other	No

*** The End ***