

Customer Information Sheet

ID : 90416 Old CIS No : CIS Date : 13-03-2018		Company	ECIL
Prepared By : Kishore Kumar / Assigned To : Kishore Kumar / Reassigned To : Kishore Kumar		Business	
Customer Name And Address Pradeep Kumar PMR A -307.		Designation	Technician
		Home Phone	
		Work Phone	
		Mobile	9238237495
		Fax	
		Email	ppkc2001@gmail.com
For Project SOV	Projects Visited PMR - II, Vista,SOV	Projects Liked SOV	Interested In SOV
Enquiry Source Reference	Enquiry Type Other	Lead Status Active	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouse Company house wife	Purpose Self Use	Investment Details Insurance policies, Gold
Housing Loan Required Yes	Amount Required 30 Lakhs	Pre-sanctioned Obtained No	Referred To Bank Yes
Discount Expected YES	Discount Offered No	Site Visit With Wife	Bank Name SBI
Customer Requirement Other	Home Town Odissa	Other Info he is looking for simplex corner east face only	Decision Makers family
Company Address Ecil,hyderabad.		Company Details It is A Government company	
Smart Text			
refer by A 502 Pandey. customer interested 86. Booking form Signed for Villa No 86, Booking form Signed.			
Customer Query			
he is looking for only East face only.			
Customer Special Requirements			
he is looking for simplex only.			
Remarks			
refer by A 502 Pandey. customer interested 86.			
Call/Entry Date	Call Details		
13-03-2018	Call Made By :		
13-03-2018	OutCome Of Call :		
	Next Call Date : 14-03-2018		
	Target Of Call : first call detail to be entered		
23-03-2018	Call Made By : Kishore Kumar		
23-03-2018	OutCome Of Call : Want to meet the manager for discount		
	Next Call Date : 25-03-2018		
	Target Of Call : Site visit with his family finally Booking form signed 86.		