

## Customer Information Sheet

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|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--------------------------------|--|
| ID : 98766      Old CIS No :      CIS Date : 04-01-2020                                                                                                                                                                                                                                                                                                                                                                                                      |  | Company                                                                                                                                                                                                                                                                                                                                                                                                      |  | Grab Taxi Holdings Pvt Ltd.,   |  |
| Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet                                                                                                                                                                                                                                                                                                                                                                                      |  | Business                                                                                                                                                                                                                                                                                                                                                                                                     |  |                                |  |
| Customer Name And Address<br><br>Harsh s/o,Ratna Kumari<br>Singapore - 358844.                                                                                                                                                                                                                                                                                                                                                                               |  | Designation                                                                                                                                                                                                                                                                                                                                                                                                  |  | Sr.Software Engineer           |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | Home Phone                                                                                                                                                                                                                                                                                                                                                                                                   |  | 9989969341                     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | Work Phone                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | Mobile                                                                                                                                                                                                                                                                                                                                                                                                       |  | 6586236134                     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | Fax                                                                                                                                                                                                                                                                                                                                                                                                          |  | tennetiharika@gmail.com        |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | Email                                                                                                                                                                                                                                                                                                                                                                                                        |  | ratna.madiraju@gmail.com       |  |
| For Project<br>Vista Homes                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Projects Visited                                                                                                                                                                                                                                                                                                                                                                                             |  | Projects Liked                 |  |
| Enquiry Source<br>Email / Website                                                                                                                                                                                                                                                                                                                                                                                                                            |  | Enquiry Type<br>Phone Call                                                                                                                                                                                                                                                                                                                                                                                   |  | Lead Status<br>SaleClosed      |  |
| Brochure Sent<br>Yes                                                                                                                                                                                                                                                                                                                                                                                                                                         |  | Executive Meet Customer<br>Yes                                                                                                                                                                                                                                                                                                                                                                               |  | Visiting Card<br>No            |  |
| Company Type<br>-                                                                                                                                                                                                                                                                                                                                                                                                                                            |  | Spouce Company                                                                                                                                                                                                                                                                                                                                                                                               |  | Purpose<br>-                   |  |
| Housing Loan Required<br>No                                                                                                                                                                                                                                                                                                                                                                                                                                  |  | Amount Required                                                                                                                                                                                                                                                                                                                                                                                              |  | Pre-sanctioned Obtained<br>No  |  |
| Discount Expected                                                                                                                                                                                                                                                                                                                                                                                                                                            |  | Discount Offered                                                                                                                                                                                                                                                                                                                                                                                             |  | Site Visit With<br>Not Visited |  |
| Customer Requirment<br>-                                                                                                                                                                                                                                                                                                                                                                                                                                     |  | Home Town                                                                                                                                                                                                                                                                                                                                                                                                    |  | Other Info                     |  |
| Interested In                                                                                                                                                                                                                                                                                                                                                                                                                                                |  | Prospect Status<br>Excellant                                                                                                                                                                                                                                                                                                                                                                                 |  | Customer Visit Site<br>Yes     |  |
| Investment Details                                                                                                                                                                                                                                                                                                                                                                                                                                           |  | Bank Name                                                                                                                                                                                                                                                                                                                                                                                                    |  | Decesion Makers                |  |
| Company Address                                                                                                                                                                                                                                                                                                                                                                                                                                              |  | Company Details                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| Smart Text                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  |                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| online booking amount received for E-102 on 06.01.2020. booking form pending.                                                                                                                                                                                                                                                                                                                                                                                |  |                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| Customer Query                                                                                                                                                                                                                                                                                                                                                                                                                                               |  |                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| Customer Special Requirments                                                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| Remarks                                                                                                                                                                                                                                                                                                                                                                                                                                                      |  |                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| Mother is retired co-op bank employee address: Flat.no.306, Shamrock Apartment, Beeramguda, BHEL, Hyderabad. Planning for 3bhk flat and they are shifting towards khusaiguda area. visited the site and interested in 1220sft E-102 flat. Later it was found that this is a mortgage flat and I have shifted the client to E-212 1555sft with the approval of MD sir in return. Booking form could not be completed immediately because of the given reason. |  |                                                                                                                                                                                                                                                                                                                                                                                                              |  |                                |  |
| Entry Date                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Call Details                                                                                                                                                                                                                                                                                                                                                                                                 |  |                                |  |
| 04-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Call Made By :      Call Type : NA                                                                                                                                                                                                                                                                                                                                                                           |  |                                |  |
| 04-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | OutCome Of Call :<br>Next Call Date : 05-01-2020<br>Target Of Call : first call detail to be entered                                                                                                                                                                                                                                                                                                         |  |                                |  |
| 09-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Call Made By : Sanjeet      Call Type : Phone                                                                                                                                                                                                                                                                                                                                                                |  |                                |  |
| 09-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | OutCome Of Call : visited the project and online transfered received for the flat. but later found that this is mortgaged to GHMC. GM sir confirmed that this is mortgaged, waiting for updates from concerned depts.<br>Next Call Date : 10-01-2020<br>Target Of Call : booking form not signed, it was kept on hold as the customer is in singapore and will call him and update on the issue accordingly. |  |                                |  |
| 11-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Call Made By : Sanjeet      Call Type : Phone                                                                                                                                                                                                                                                                                                                                                                |  |                                |  |
| 10-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | OutCome Of Call : Suggested client to opt for 1555sft area, because of technical issue for E-102. said he will send her mother to see the flat and will decide.<br>Next Call Date : 12-01-2020<br>Target Of Call : waiting for her mother to come and check E-212 flat.                                                                                                                                      |  |                                |  |
| 28-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | Call Made By : Sanjeet      Call Type : Phone                                                                                                                                                                                                                                                                                                                                                                |  |                                |  |
| 27-01-2020                                                                                                                                                                                                                                                                                                                                                                                                                                                   |  | OutCome Of Call : Booking form forwarded to his mail, since he staying in singapore.<br>Next Call Date : 28-01-2020<br>Target Of Call : Booking form signed and received through mail. flat no.E-212                                                                                                                                                                                                         |  |                                |  |