

## Customer Information Sheet

|                                                                                                                                                                                                                 |                                                                                                                                                                |                               |                              |            |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|------------------------------|------------|
| ID : 90814                                                                                                                                                                                                      | Old CIS No :                                                                                                                                                   | CIS Date : 07-04-2018         | Company                      |            |
| Prepared By :Kiran / Assigned To : Kiran / Reassigned To : Kiran                                                                                                                                                |                                                                                                                                                                |                               | Business                     |            |
| Customer Name And Address<br><br>T. A.Satya Prasad<br>Miyapur, hyderabad                                                                                                                                        |                                                                                                                                                                |                               | Designation                  | Rtd Govt   |
|                                                                                                                                                                                                                 |                                                                                                                                                                |                               | Home Phone                   |            |
|                                                                                                                                                                                                                 |                                                                                                                                                                |                               | Work Phone                   |            |
|                                                                                                                                                                                                                 |                                                                                                                                                                |                               | Mobile                       | 9704761462 |
|                                                                                                                                                                                                                 |                                                                                                                                                                |                               | Fax                          |            |
|                                                                                                                                                                                                                 |                                                                                                                                                                |                               | Email                        |            |
| For Project<br>Serene Farms                                                                                                                                                                                     | Projects Visited                                                                                                                                               | Projects Liked                | Interested In                |            |
| Enquiry Source<br>Email / Website                                                                                                                                                                               | Enquiry Type<br>Walk-in                                                                                                                                        | Lead Status<br>SaleClosed     | Prospect Status<br>Excellant |            |
| Brochure Sent<br>Yes                                                                                                                                                                                            | Executive Meet Customer<br>Yes                                                                                                                                 | Visiting Card<br>No           | Customer Visit Site<br>Yes   |            |
| Company Type<br>-                                                                                                                                                                                               | Spouce Company<br>-                                                                                                                                            | Purpose<br>-                  | Investment Details           |            |
| Housing Loan Required<br>No                                                                                                                                                                                     | Amount Required                                                                                                                                                | Pre-sanctioned Obtained<br>No | Reffered To Bank<br>No       |            |
| Discount Expected                                                                                                                                                                                               | Discount Offered                                                                                                                                               | Site Visit With<br>Other      | Bank Name                    |            |
| Customer Requirement<br>2BHK                                                                                                                                                                                    | Home Town<br>Miyapur                                                                                                                                           | Other Info                    | Decesion Makers<br>Husband   |            |
| Company Address                                                                                                                                                                                                 |                                                                                                                                                                |                               | Company Details              |            |
| Smart Text<br>Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018.                                                                                                                                           |                                                                                                                                                                |                               |                              |            |
| Customer Query                                                                                                                                                                                                  |                                                                                                                                                                |                               |                              |            |
| Customer Special Requirments                                                                                                                                                                                    |                                                                                                                                                                |                               |                              |            |
| Remarks<br>Visited site. Inquired about project details. Given info. Shown Model Farm house. Interested in Farm No. 3. Will decide in a week or 10 days Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018. |                                                                                                                                                                |                               |                              |            |
| Call/Entry<br>ate                                                                                                                                                                                               | Call Details                                                                                                                                                   |                               |                              |            |
| 07-04-2018                                                                                                                                                                                                      | Call Made By :                                                                                                                                                 |                               | Call Type : NA               |            |
| 09-04-2018                                                                                                                                                                                                      | OutCome Of Call :                                                                                                                                              |                               |                              |            |
|                                                                                                                                                                                                                 | Next Call Date : 10-04-2018                                                                                                                                    |                               |                              |            |
|                                                                                                                                                                                                                 | Target Of Call : first call detail to be entered                                                                                                               |                               |                              |            |
| 10-04-2018                                                                                                                                                                                                      | Call Made By : Kiran                                                                                                                                           |                               | Call Type : Site Visit       |            |
| 25-04-2018                                                                                                                                                                                                      | OutCome Of Call : Visited site. Inquired about project details. Given info. Shown Model Farm house. Interested in Farm No. 3. Will decide in a week or 10 days |                               |                              |            |
|                                                                                                                                                                                                                 | Next Call Date : 20-04-2018                                                                                                                                    |                               |                              |            |
|                                                                                                                                                                                                                 | Target Of Call : Call back customer to provide further details                                                                                                 |                               |                              |            |
| 25-04-2018                                                                                                                                                                                                      | Call Made By : Kiran                                                                                                                                           |                               | Call Type : Phone            |            |
| 25-04-2018                                                                                                                                                                                                      | OutCome Of Call : Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018.                                                                                      |                               |                              |            |
|                                                                                                                                                                                                                 | Next Call Date : 25-04-2018                                                                                                                                    |                               |                              |            |
|                                                                                                                                                                                                                 | Target Of Call : Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018.                                                                                       |                               |                              |            |