

Customer Information Sheet

ID : 90814 Old CIS No : CIS Date : 07-04-2018		Company	
Prepared By : Kiran / Assigned To : Kiran / Reassigned To : Kiran		Business	
Customer Name And Address T. Vani Miyapur, hyderabad		Designation	House wife
		Home Phone	
		Work Phone	
		Mobile	9704761462
		Fax	
		Email	
For Project Serene Farms	Projects Visited	Projects Liked	Interested In
Enquiry Source Email / Website	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Other	Bank Name
Customer Requirment 2BHK	Home Town Miyapur	Other Info	Decesion Makers Husband
Company Address		Company Details	
Smart Text			
Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018.			
Customer Query			
Customer Special Requirments			
Remarks			
Visited site. Inquired about project details. Given info. Shown Model Farm house. Interested in Farm No. 3. Will decide in a week or 10 days Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018.			
Call/Entry Date	Call Details		
07-04-2018	Call Made By : Call Type : NA		
09-04-2018	OutCome Of Call : Next Call Date : 10-04-2018 Target Of Call : first call detail to be entered		
10-04-2018	Call Made By : Kiran Call Type : Site Visit		
25-04-2018	OutCome Of Call : Visited site. Inquired about project details. Given info. Shown Model Farm house. Interested in Farm No. 3. Will decide in a week or 10 days Next Call Date : 20-04-2018 Target Of Call : Call back customer to provide further details		
25-04-2018	Call Made By : Kiran Call Type : Phone		
25-04-2018	OutCome Of Call : Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018. Next Call Date : 25-04-2018 Target Of Call : Booked Farm No. 03 of 1/2 acre, 1000 sft on 25-04-2018.		