

Customer Information Sheet

ID : 92602		Old CIS No : CIS Date : 31-07-2018		Company		NTPC	
Prepared By : Ravi Kumar.P / Assigned To : Ravi Kumar.P /				Business			
Reassigned To : Ravi Kumar.P				Designation		Manager	
Customer Name And Address M.Srinivas reddy Damarcherla , Nalgonda Dist				Home Phone			
				Work Phone			
				Mobile		9483782092	
				Fax			
				Email		mudimalasreeddy@ntpc.co.in	
For Project		Projects Visited		Projects Liked		Interested In	
AVR Gulmohar Homes		AGH and other projects near by Miryalguda		AGH		200 sq yds Villa	
Enquiry Source		Enquiry Type		Lead Status		Prospect Status	
Classified Ad		Phone Call		Active		Excellent	
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site	
Yes		Yes		No		Yes	
Company Type		Spouse Company		Purpose		Investment Details	
Govt		House wife		Self Use		Insurance policies and others	
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank	
ss		--!		No		Yes	
Discount Expected		Discount Offered		Site Visit With		Bank Name	
Yes		No		Family		SBI	
Customer Requirement		Home Town		Other Info		Decision Makers	
4BHK		Damarcherla				Self	
Company Address		Power plant		Company Details			
Bangalore							
Smart Text							
Booked Villa No. 78 at AGH on 2-8-2018. Sale Closed on 2-8-18							
Customer Query							
Customer Special Requirements							
Remarks							
Customer visited site with family members and seen the model villa. Booked Villa No. 78 at AGH on 2-8-2018. Sale Closed on 2-8-18							
Call/Entry		Call Details					
31-07-2018		Call Made By :		Call Type : NA			
31-07-2018		OutCome Of Call :					
		Next Call Date : 01-08-2018					
		Target Of Call : first call detail to be entered					
31-07-2018		Call Made By : Ravi Kumar.P		Call Type : Site Visit			
31-07-2018		OutCome Of Call : cust visted site with family members and seen the model villas.					
		Next Call Date : 07-08-2018					
		Target Of Call : call back cust for final decision.					
02-08-2018		Call Made By : Ravi Kumar.P		Call Type : Phone			
03-08-2018		OutCome Of Call : Booked Villa No. 78 at AGH on 2-8-2018. Sale Closed on 2-8-18					
		Next Call Date : 02-08-2018					
		Target Of Call : Booked Villa No. 78 at AGH on 2-8-2018. Sale Closed on 2-8-18					