

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Bongu	Raja rao	Bongu Raja rao
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	4594	02 Nov 2020
Spouse Title	First Name	Last Name	Spouse Full Name
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Dead	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Looking 2bhk Investment	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Looking 2bhk Investment		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Central Govt	Govt	Singereni	Retired Superdinent	Singeni Karimnagar

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Villa No 58 Bloomdale	Shamirpet	Hyderabad	HYDERABAD	TG	ind	500056	Yes
SNo	Phone Type		Code	Phone Number			Primary		
1				8309841437			Yes		
SNo	Email Type		Email Address					Primary	
1	Personal		rajarao.bongu@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Investment					Family			2 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
		Self								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		02 Nov 2020	Other	03 Nov 2020	09:30:00	Other	Yes
Suresh M	Phone	03 Nov 2020	Customer did not picked up the phone	15 Nov 2020	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	17 Nov 2020	Customer did not picked up the phone	20 Nov 2020	09:30:00	Call back customer for arranging site visits	Yes
Suresh M	Phone	21 Nov 2020	Customer did not picked up the phone	05 Dec 2020	09:30:00	Site visit with his family members.	Yes
Suresh M	Phone	17 Dec 2020	Customer not interested	17 Dec 2020	09:30:00	To check his phone is working	Yes

*** The End ***