

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Palle	Arun Reddy	Palle Arun Reddy
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
30 May 1991	Married	8748	10 Apr 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Palle Lavanya	Reddy	Palle Lavanya Reddy
DOB Spouse	Anniversary Date		
05 Apr 1996	10 Sep 2017		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in MGA 104 WEST FACING	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Interested in MGA 104 WEST FACING		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Other	Unique Biotech	Asst Manager	Genome Valley, Turkapally

Communication Details

Address			Code		Primary Mobile Number			Email		
Work Phone Number			Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Plot No 104	Genotech	Turkapally, Hyderabad	Hyderabad	TG	ind	500025	Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9885889983			Yes		
SNo		Email Type		Email Address					Primary	
1		Personal		palle.arunreddy@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use					Family			2 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
Discount Offered			Queries		Special Requirements			Home Town			
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
No Entries											

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		10 Apr 2021	Other	11 Apr 2021	09:30:00	Other	Yes

*** The End ***