

Customer Profile Info

Title	First Name	Last Name	Customer Full Name	
R	Sandaveni. Sai	Kumar	Sandaveni. Sai Kumar	
Date of Birth (DOB)	Marital Status	Customer ID	Created Date	
	Married	8419	11 Mar 2021	
Spouse Title	First Name	Last Name	Spouse Full Name	
DOB Spouse	Anniversary Date			

Customer Status	Lead Status	Prospect Status	Contact Type		
Lad	Sale Closed	Good	Phone Call Executive Meet Customer		
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained			
Walk-in		No	yes		
Customer Visited Site	Smart Summary	Prepared By	Assigned To		
ves	Interested in 305	Suresh M	Suresh M		
Re Assigned To		Remarks			
Suresh M	Reference by K. Balchandram				

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address	
	MNC	Daicel technologies	Sr executive	Genome Valley	

Communication Details

)	Address		Cod	Code		Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	SNo Address Type Address Line		Address Line 2 Address Line 3		City	City State Country		Pincode	Primary
No Entrie	es .								
SNo Phone Type			Co	Code Phone Number P					mary
No Entrie	es								
S	SNo	Email Typ	e	Email Address P					ry
No Entrie	25								

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Project Investment & Interest & Visit Details

Purpose Self Use Projects Visited		Investment Dtls		Site Visited With Family Projects Interested			Customer Requirement 2 BHK - Flat			
							Discount Offered		Queries	
nformation		Decision N	/lakers							
Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
	ets Visited nt Offered nformation Block	ets Visited nt Offered nformation	tts Visited Projects Int Offered Queri nformation Decision M	ets Visited Projects Liked nt Offered Queries nformation Decision Makers Block Unit No Quoted Price Expected Price	ripose Investment Dtls Site V Family ets Visited Projects Liked Project nt Offered Queries Special nformation Decision Makers Block Unit No Quoted Price Expected Price Visited Date	Investment Dtls Site Visited With Family Sts Visited Projects Liked Projects Interested Projects Interested Special Requirements Decision Makers Block Unit No Quoted Price Expected Price Visited Date Visited Time	Investment Dtls Family Projects Liked Projects Interested nt Offered Queries Special Requirements Decision Makers Block Unit No Quoted Price Expected Price Expected Price Visited Date Visited Time Liked	Investment Dtls Site Visited With Cust Family 2 BHK - Flat ets Visited Projects Liked Projects Interested D nt Offered Queries Special Requirements nformation Decision Makers Block Unit No Quoted Price Expected Price Visited Date Visited Time Liked Visited	Tryose Investment Dtls Site Visited With Customer Requirement Start Visited Projects Liked Projects Interested Discount Expected Int Offered Queries Special Requirements Home Town Block Unit No Quoted Price Expected Price Visited Date Visited Time Liked Visited Interested	

Customer Calls

Customer Calls		T = 115	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Made By	Type Of Call	Call Date	Outcome Of Can	Heat Can Date		1	V
c resh M		11 Mar 2021	Other	12 Mar 2021	09:30:00	Other	Yes
		12.14 2021	Other	13 Mar 2021	09:30:00	Other	Yes
Suresh M	Meeting	13 Mar 2021	Other	15 1/101 2021		1	

*** The End ***

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