

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sandaveni. Sai	Kumar	Sandaveni. Sai Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	8419	11 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
DOB Spouse	Anniversary Date		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in 305	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	Reference by K. Balchandram		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	MNC	Daicel technologies	Sr executive	Genome Valley

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
No Entries									
SNo	Phone Type		Code	Phone Number			Primary		
No Entries									
SNo	Email Type		Email Address			Primary			
No Entries									

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Self Use				Family		2 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		11 Mar 2021	Other	12 Mar 2021	09:30:00	Other	Yes
Suresh M	Meeting	13 Mar 2021	Other	13 Mar 2021	09:30:00	Other	Yes

*** The End ***