

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Khaja Kallem	Uddin	Khaja Kallem Uddin
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
24 Mar 1989	Married	7430	01 Feb 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Shahima	Shaheen	Shahima Shaheen
DOB Spouse	Anniversary Date		
06 Aug 1994	01 Jan 1970		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Modi Properties Website	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
No	Looking for 2 bhk flat ,Working in Bharath Bio tech Genomvally	Nagi Reddy. K. V	Nagi Reddy. K. V
Re Assigned To	Remarks		
Nagi Reddy. K. V	Looking for 2 bhk flat ,Working in Bharath Bio tech Genomvally		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Pharma	PSU	Bharath Biotech	manager	Genomvally

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
No Entries									
SNo	Phone Type		Code	Phone Number			Primary		
1				9700898641			Yes		
SNo	Email Type		Email Address					Primary	
1	Personal		kalccmbuddy@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Wife			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Morning Glory Apartments	A				08 Mar 2021		NO	NO	NO	NO

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Nagi Reddy. K. V		01 Feb 2021	Other	02 Feb 2021	09:30:00	Other	Yes
Nagi Reddy. K. V	Phone	09 Feb 2021	Customer not interested	27 Feb 2021	09:30:00	To see any response mail	Yes
Nagi Reddy. K. V	Phone	08 Mar 2021	Other	08 Mar 2021	09:30:00	Other	Yes
Nagi Reddy. K. V	Phone	08 Mar 2021	Other	08 Mar 2021	09:30:00	To know whether he received the broucher or not.	Yes

*** The End ***