

Customer Information Sheet

ID : 95839		Old CIS No :		CIS Date : 17-07-2019		Company		HSBC	
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet						Business			
Customer Name And Address M Vamsi Krishna Anandbagh, Malkajgiri.						Designation		Assitant Manager	
						Home Phone		9491379934	
						Work Phone			
						Mobile		8555010449	
						Fax			
						Email		vamc.mantha@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In			
Vista Homes									
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Reference		Phone Call		SaleClosed		Excellant			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
-				-					
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Reffered To Bank			
No				No		No			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
				Not Visited					
Customer Requirment		Home Town		Other Info		Decesion Makers			
-									
Company Address						Company Details			
Smart Text									
Booked flat no.F-402 vista - Reference of G-002 vista.									
Customer Query									
Customer Special Requirments									
Remarks									
Customer Details : Name : Ravi Mahavadi Address : Flat no.G-002 Vista homes, Kushsiguda, Hyderabad. Home/Work Phone : Mobile : 9701234107 Email : mahavadiravi@gmail.com Porject Name : Vista Homes Block/Phase : Block G Flat/Villa No. : 002 Reference 1 : Name : M Vamsi Krishna Address : 45-185/1A, Shiridi nagar street no.3, NMDC Colony, East ANANDBAGH, Hyderabad-500040 Home/Work Phone : 9491379934 Mobile : 8555010449 Email :									
Call/Entry Date		Call Details							
17-07-2019		Call Made By :				Call Type : NA			
18-07-2019		OutCome Of Call :							
		Next Call Date : 19-07-2019							
		Target Of Call : first call detail to be entered							
19-07-2019		Call Made By : Sanjeet				Call Type : Phone			
18-07-2019		OutCome Of Call : Interested in F-402 flat and expecting his uncle to come on 20th july.							
		Next Call Date : 20-07-2019							
		Target Of Call : waiting for his uncle's advise.							
23-07-2019		Call Made By : Sanjeet				Call Type : Phone			
23-07-2019		OutCome Of Call : visited with family and uncle and planning to finalise F-402							
		Next Call Date : 26-07-2019							
		Target Of Call : Expecting huge discount and said will come to meet me on 26th for negotiations.							
27-07-2019		Call Made By : Sanjeet				Call Type : Phone			
26-07-2019		OutCome Of Call : visited the project with their in-laws, they are able to arrange Rs. 13 Lakhs in liquid cash and there is a short fall of Rs.3.50 Lakhs for paying GST.							
		Next Call Date : 28-07-2019							
		Target Of Call : I have asked them to give booking cheque and said will speak to the MD sir and try to help them with the situation.							
03-09-2019		Call Made By : Sanjeet				Call Type : Phone			
02-09-2019		OutCome Of Call : Booking concluded for F-402							
		Next Call Date : 03-09-2019							
		Target Of Call : Booking concluded for F-402							