

Customer Information Sheet

ID : 88756 Old CIS No : CIS Date : 27-11-2017		Company Esic	
Prepared By : Suresh / Assigned To : Suresh / Reassigned To : Suresh		Business	
Customer Name And Address Sudha Bala / Rakesh Babu Amberpet		Designation Doctor	
		Home Phone	
		Work Phone	
		Mobile 7702031889	
		Fax	
		Email dr.sudhabala78@gmail.com	
For Project Serene Farms	Projects Visited	Projects Liked	Interested In
Enquiry Source Classified Ad	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Average
Brochure Sent No	Executive Meet Customer No	Visiting Card No	Customer Visit Site No
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Looking for farm house			
Customer Query			
Customer Special Requirments			
Remarks			
Looking for farm house			

Call/Entry Date	Call Details	
27-11-2017	Call Made By :	Call Type : NA
27-11-2017	OutCome Of Call :	
	Next Call Date : 28-11-2017	
	Target Of Call : first call detail to be entered	
24-12-2017	Call Made By : Admin	Call Type : Phone
24-12-2017	OutCome Of Call : Call me after one week	
	Next Call Date : 02-01-2018	
	Target Of Call : Call back customer to provide further details	
27-01-2018	Call Made By : Admin	Call Type : Phone
26-01-2018	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 11-02-2018	
	Target Of Call : Call back customer to provide further details	
05-06-2018	Call Made By : Admin	Call Type : Site Visit
05-06-2018	OutCome Of Call : Looking for farm house ,Visited site with family	
	Next Call Date : 05-06-2018	
	Target Of Call : Looking for farm house ,Visited site with family	