

## Customer Information Sheet

ID : 91007    Old CIS No :    CIS Date : 29-04-2018		Company	I G T
Prepared By : Nagi Reddy / Assigned To : Nagi Reddy / Reassigned To : Nagi Reddy		Business	
Customer Name And Address  S.Anuradha / Jaya 301,Surya Ratna Apartment ,Triumulgheri		Designation	Soft Ware
		Home Phone	
		Work Phone	9866419352
		Mobile	9000281312
		Fax	
		Email	Anu.sravanam@gmail.com
For Project Villa Orchids	Projects Visited	Projects Liked	Interested In
Enquiry Source Hoarding board	Enquiry Type Site Visit	Lead Status SaleClosed	Prospect Status Good
Brochure Sent No	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type -	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirment -	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
site visited with Sister Jaya looking villa near Tirumalagiri, selected villa no 258,130 , wants two days time for decision			
Customer Query			
Customer Special Requirments			
Remarks			
site visited with Sister Jaya looking villa near Tirumalagiri, selected villa no 258,130 , wants two days time for decision			

Call/Entry Date

Call Details

29-04-2018	Call Made By :	Call Type : NA
29-04-2018	OutCome Of Call :	
	Next Call Date : 30-04-2018	
	Target Of Call : first call detail to be entered	
29-04-2018	Call Made By : Nagi Reddy	Call Type : Site Visit
29-04-2018	OutCome Of Call : site visited with wife looking villa neat Tirumalagiri, selected villa no 256, wants two days time for decision	
	Next Call Date : 30-04-2018	
	Target Of Call : For customer decision	
06-05-2018	Call Made By : Admin	Call Type : Phone
06-05-2018	OutCome Of Call : phone not lifting	
	Next Call Date : 25-05-2018	
	Target Of Call : Waiting for customer final decision.	
07-06-2018	Call Made By : Admin	Call Type : Site Visit
07-06-2018	OutCome Of Call : Once again visited site with family selected villa no 203	
	Next Call Date : 08-06-2018	
	Target Of Call : For closing	