

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Suresh	k	Suresh k
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
08 Aug 1976	Married	8425	13 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	K	Sandhya	K Sandhya
DOB Spouse	Anniversary Date		
01 May 1985	17 Aug 2006		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Tele Calling	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
Anand Kishore	customer is booked A 109		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Self employed	Other			

Communication Details

Address			Code			Primary Mobile Number			Email
Work Phone Number			Home Phone Number			Alt mobile Number			Other
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Tarnaka			Hyderabad	TG	ind	500007	Yes
SNo		Phone Type		Code		Phone Number			Primary
1		Mobile				9948156024			Yes
SNo		Email Type		Email Address					Primary
1		Work		suresh-rec@yahoo.com					Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Investment				Alone		3 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		13 Mar 2021	Other	14 Mar 2021	09:30:00	Other	Yes
Anand Kishore	Phone	14 Mar 2021	Other	14 Mar 2021	09:30:00	Other	No
Anand Kishore	Phone	17 Mar 2021	Other	17 Mar 2021	09:30:00		No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Nilgiri Heights	A	109	20 Jun 2021	Customer booking for a flat

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Nilgiri Heights	A - 109	1425	42.86	Suresh k
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
0	0	0	0	0

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
	Yes	No	
Parking	First Payment Date	Booking After OC	OC Date
		No	
Owner Category	Owned By		
Builder	Modi Realty Pocharam LLP		