

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	B	Gopi Krishna	B Gopi Krishna
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Aug 1996	Single	7901	15 Feb 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Other
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
to	Flat no A 204	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	sale closed for flat No A 204		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	Other			

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1		Hno : 2-10-31, Ganesh Street, Jangaon			Jangaon	TG			Yes
SNo		Phone Type	Code	Phone Number			Primary		
1		Mobile		9182634789			Yes		
SNo		Email Type	Email Address					Primary	
1		Work	srinivasulu.bashyakarla@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Not Visited	3 BHK - Flat

Purpose			Investment Dtls		Site Visited With		Customer Requirement			
Projects Visited			Projects Liked		Projects Interested		Discount Expected			
Discount Offered			Queries		Special Requirements		Home Town			
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	204			15 Feb 2021		NO	NO	Yes	NO

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		15 Feb 2021	Other	16 Feb 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	16 Feb 2021	Other	15 Mar 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	17 Mar 2021	Other	15 Apr 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	17 Apr 2021	Other	15 May 2021	09:30:00	Call back customer for arranging site visits	Yes
Anand Kumar Netha	Phone	15 May 2021	Other	30 May 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	31 May 2021	Busy in meeting	12 Jun 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	13 Jun 2021	Busy in meeting	13 Jun 2021	09:30:00	Casual site visit.	Yes
Anand Kumar Netha	Phone	13 Jun 2021	Busy in meeting	13 Jun 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	13 Jun 2021	Busy in meeting	27 Jun 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***