

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Pasumarti	Phani Lakshmi Kanth	Pasumarti Phani Lakshmi Kanth
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
09 May 1987	Married	12040	24 Jun 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Sowmya		Sowmya
DOB Spouse	Anniversary Date		
08 Jul 1989	10 Mar 2019		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site with Wife	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
Anand Kishore	Booking For Flat No : A 405		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Banking	Govt	India Post Payments Bank	Senior Manager	Nalgonda

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Plot No : 117 ,13-114	Venkatadri Seshadri Enclave	Chowdariguda , Korremul	Hyderabad	TG	ind	500088	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9603502790			Yes	
1		Mobile			9848084323			Yes	
SNo		Email Type		Email Address				Primary	

1	Personal	phani.pasumarti@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Investment			Tax Savings		Family			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
No Entries										

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		24 Jun 2021	Other	25 Jun 2021	09:30:00	Other	Yes
Anand Kishore	Phone	25 Jun 2021	Other	27 Jun 2021	10:00:00	Send additional details to customers	Yes

*** The End ***