

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	B	Sreelatha	B Sreelatha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Jun 1970	Married	7896	15 Feb 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	B	Srinivasulu	B Srinivasulu
DOB Spouse	Anniversary Date		
12 May 1966	12 May 1999		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Other
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Misc.		No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
No	Sale closed for flat No A 409	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat No A 409		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Home maker	Other			Not Applicable

Communication Details

Address		Code			Primary Mobile Number			Email	
Work Phone Number		Home Phone Number			Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Work	Hno :- 2-10-31, Ganesh Street,	Jangaon		Jangaon	TG	ind	506167	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9182634789			Yes	
SNo		Email Type	Email Address						Primary
1		Work	srinivasulu.bashyakarla@gmail.com						Yes

Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement		
Self Use					Not Visited			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
								Jangaon		
Other Information			Decision Makers							
Jangaon										

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	101			15 Feb 2021		NO	NO	Yes	NO
Nilgiri Heights	A	101			15 Feb 2021		NO	NO	Yes	NO
Nilgiri Heights	A	101			16 Feb 2021		NO	NO	Yes	NO

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		15 Feb 2021	Other	16 Feb 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	16 Feb 2021	Other	15 Mar 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	17 Mar 2021	Other	15 Apr 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	17 Apr 2021	Other	15 May 2021	09:30:00	Call back customer for arranging site visits	Yes
Anand Kumar Netha	Phone	14 May 2021	Busy in meeting	30 May 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	31 May 2021	Customer did not picked up the phone	12 Jun 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	12 Jun 2021	Busy in meeting	27 Jun 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***