

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Venkateswar	Boorgu	Venkateswar Boorgu
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Jun 1975	Married	8575	31 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	M	JHANSILAKSHMI	M JHANSILAKSHMI
DOB Spouse	Anniversary Date		
12 Jan 1977	27 Jun 2021		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat No A 609	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat no A 609		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Business	Other	Own	Owner	Mettuguda

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Work	Hno;- 12-8-254/2/3, Allugaddabavi, Mettuguda			secbad	TG	ind	500017	Yes
SNo		Phone Type	Code	Phone Number				Primary	
1		Mobile		9700142501				Yes	
SNo		Email Type	Email Address					Primary	
1		Work	dhanaboorgu@gmail.com					Yes	

*** The End ***

Trade By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		31 Mar 2021	Other	01 Apr 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	03 Apr 2021	Met Customer at site	30 Apr 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	01 May 2021	Met Customer at site	15 May 2021	09:30:00	Call back customer for arranging site visits	Yes
Anand Kumar Netha	Phone	14 May 2021	Met Customer at site	29 May 2021	09:30:00	Site visit with his family members.	Yes
Anand Kumar Netha	Phone	31 May 2021	Met Customer at site	12 Jun 2021	09:30:00	Call back customer for arranging site visits	Yes
Anand Kumar Netha	Phone	12 Jun 2021	Met Customer at site	27 Jun 2021	09:30:00	Site visit with his family members.	Yes

Customer Calls

Nilgiri Heights A	Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
609						31 Mar 2021		NO	Yes	NO	NO
Purpose			Investment Dtls		Site Visited With		Customer Requirement				
Self Use					Not Visited		3 BHK - Flat				
Projects Visited			Projects Liked		Projects Interested		Discount Expected				
Discount Offered			Queries		Special Requirements		Home Town				
Other Information			Decision Makers								

Project Investment & Interest & Visit Details