

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	SUVARNA	SRIKRISHNA	SUVARNA SRIKRISHNA
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Aug 1980	Married	8314	07 Mar 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Suvarna	Bhavya	Suvarna Bhavya
DOB Spouse	Anniversary Date		
18 May 1986	12 Nov 2005		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
Anand Kishore	Booking A Flat No A 804		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Fertilizers	Other	OFL	Deputy General Manager	Kondapur

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Gulmohar gardens	Mallapur		Hyderabad	TG	ind	500076	No
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				9701450760			Yes	

SNo	Email Type	Email Address	Primary
1	Personal	suvaranasrikrishna@gmail.com	Yes
1	Work	srikrishna@omkarfertilisers.com	No

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With				Customer Requirement		
Investment				Family				3 BHK - Flat		
Projects Visited		Projects Liked		Projects Interested				Discount Expected		
Discount Offered		Queries		Special Requirements				Home Town		
				Customer is Required for Pooja Mandir						
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	804			07 Mar 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		07 Mar 2021	Other	08 Mar 2021	09:30:00	Other	Yes
Anand Kishore	Phone	08 Mar 2021	Other	14 Mar 2021	11:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	15 Mar 2021	Customer did not picked up the phone	16 Mar 2021	10:30:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	17 Mar 2021	Not yet decided want sometime.	20 Mar 2021	10:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	21 Mar 2021	Customer did not picked up the phone	23 Mar 2021	09:30:00	Send additional details to customers	Yes
Anand Kishore	Phone	23 Mar 2021	Other	24 Mar 2021	11:30:00	Other	Yes
Anand Kishore	Phone	24 Mar 2021	Other	24 Mar 2021	09:30:00		No

*** The End ***